## U.S. SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(MARK ONE)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED: SEPTEMBER 30, 1999

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED]

For the transition period from to

Commission file number: 0-8328 DYNAMIC MATERIALS CORPORATION

(Exact name of Registrant as specified in its charter)

DELAWARE 84-0608431

(State or other jurisdiction (I.R.S. Employer Identification No.)

of incorporation or organization)

551 ASPEN RIDGE DRIVE, LAFAYETTE 80026 (Address of principal executive office) (Zip Code)

Issuer's telephone number, including Area Code (303) 665-5700

Securities registered under Section 12(g) of the Exchange Act:

COMMON STOCK, \$.05 PAR VALUE (TITLE OF CLASS)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $_{\rm X}$  No  $_{\rm -----}$ 

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: 2,828,577 SHARES OF COMMON STOCK AS OF OCTOBER 31,1999.

ITEM 1. FINANCIAL STATEMENTS

DYNAMIC MATERIALS CORPORATION

CONDENSED BALANCE SHEETS

(UNAUDITED)

<TABLE> <CAPTION>

ASSETS		ember 30, 1999	December 31, 1998
<s></s>	<c></c>		<c></c>
CURRENT ASSETS:  Cash Accounts receivable, net of allowance for doubtful	\$	338,900	\$ -
accounts of \$157,000 and \$225,000, respectively Inventories Prepaid expenses and other Income tax receivable		4,144,401 3,516,139 195,679 1,505,897	4,832,658 5,373,829 214,776 499,932

Deferred tax asset		224,800	224,800
Total current assets		9,925,816	11,145,995
PROPERTY, PLANT AND EQUIPMENT Less- Accumulated depreciation			12,729,209 (3,931,495)
Property, plant and equipment-net		13,935,918	8,797,714
CONSTRUCTION IN PROCESS		658,087	1,853,723
RESTRICTED CASH AND INVESTMENTS		1,048,954	5,048,981
RECEIVABLE FROM RELATED PARTY		335,320	280,000
INTANGIBLE ASSETS, net of accumulated amortization of \$710,154 and \$459,759, respectively		5,357,466	5,607,861
OTHER ASSETS		367,991	467,304
TOTAL ASSETS	\$	31,629,552	\$33,201,578
<pre></pre>	==	========	=======

</TABLE>

## SEE NOTES TO CONDENSED FINANCIAL STATEMENTS

## DYNAMIC MATERIALS CORPORATION

## CONDENSED BALANCE SHEETS

(UNAUDITED)

<TABLE> <CAPTION>

	Sep	tember 30, 1999	December 31, 1998
LIABILITIES AND STOCKHOLDERS' EQUITY	<c></c>		<c></c>
CURRENT LIABILITIES: Bank overdraft Accounts payable Accrued expenses Current maturities on long-term debt (see note 5) Current portion of capital lease obligation	\$	2,043,884 1,108,464 17,250,000	\$ 805,304 2,348,090 1,734,282 1,148,924 32,450
Total current liabilities			6,069,050
LONG-TERM DEBT		-	14,306,818
CAPITAL LEASE OBLIGATION DEFERRED TAX LIABILITY			38,299 158,500
DEFERRED GAIN		141,889	
Total liabilities			20,572,667
STOCKHOLDERS' EQUITY:  Convertible preferred stock, \$.05 par value;  4,000,000 shares authorized: no issued and outstanding shares  Common stock, \$.05 par value; 15,000,000 shares authorized; 2,828,577 and 2,798,391 shares issued and outstanding, respectively  Additional paid-in capital  Deferred compensation  Retained earnings	_	7,109,263 (42,188) 3,810,400	139,920 7,022,450 (54,845) 5,521,386 
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY		31,629,552	
/ TARIE \	=	=======	========

</TABLE>

## DYNAMIC MATERIALS CORPORATION

## CONDENSED STATEMENTS OF OPERATIONS

## FOR THE THREE MONTHS AND NINE MONTHS ENDED SEPTEMBER 30, 1999 AND 1998

(UNAUDITED)

<TABLE> <CAPTION>

		Three mo Septer 1999		ths ended er 30, 1998	, Septe 98 1999		nths ended nber 30, 1998	
<\$>		 <c></c>		 <c></c>		 <c></c>	 <c></c>	
NET SALES	\$	6,267,617	Ş		\$2	3,711,802		,543 <b>,</b> 872
COST OF PRODUCTS SOLD		5,757,880		7,556,682		0,526,592		,071,416
Gross profit	-	509,737		2,119,068	-	3,185,210		,472,456
-	-							
COSTS AND EXPENSES:  General and administrative expense Selling expenses New facility start up costs Plant closing costs	es	766,318 357,579 125,538 87,319		1,070,726 387,550 86,036		2,648,425 1,140,764 334,496 636,618	1	,401,618 ,387,822 114,437
Impairment of long-lived assets Costs related to sale of bonding		(9,074)		-		179,004		-
business		79,462		-		278,470		-
		1,407,142		1,544,312		5,217,777	3,	,903 <b>,</b> 877
INCOME (LOSS) FROM OPERATIONS	-			574 <b>,</b> 756		2,032,567)		,568 <b>,</b> 579
OTHER INCOME (EXPENSE): Other income Interest expense Interest income Income (loss) before income		3,340 (271,057) 931		141 (75,166) 9,006	-	10,815 (697,807) 3,573		5,625 (198,811) 11,089
taxes		(1,164,191)		508,737	(	2,715,986)	2,	,386,482
INCOME TAX BENEFIT (EXPENSE)	_	399,000		(199,000)		1,005,000		(931,000)
NET INCOME (LOSS)	\$=	(765,191)		309 <b>,</b> 737		1,710,986)		, 455 <b>,</b> 482
NET INCOME (LOSS) PER SHARE Basic		(0.27)		0.11		(0.61)	\$	0.52
Diluted	\$	(0.27)	\$	0.11	\$	(0.61)	\$	0.50
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING Basic	=	2,828,577		2,807,957		2,820,030		,780 <b>,</b> 238
Diluted	=	2,828,577		2,881,317		2,820,030		.889 <b>,</b> 732

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DYNAMIC MATERIALS CORPORATION

STATEMENT OF STOCKHOLDERS' EQUITY

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1999

(UNAUDITED)

	Commo	Common Stock		Deferred	Retained
	Shares	Amount	Paid-In Capital	Compensation	Earnings
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Balances, December 31, 1998	2,798,391	\$ 139,920	\$ 7,022,450	\$ (54,845)	\$ 5,521,386
Common stock issued for stock option exercises	19,500	974	52,150	-	-
Amortization of deferred compensation	-	-	-	12,657	-
Common stock issued in connection with the employee stock purchase					
plan	10,686	535	34,663	-	-
Net loss	-	-	-	-	(1,710,986)
Balances, September 30, 1999	2,828,577	\$ 141,429	\$ 7,109,263	\$ (42,188)	\$ 3,810,400

 ======= | ======= | ======== | ======== | ======= |

## SEE NOTES TO CONDENSED FINANCIAL STATEMENTS

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## DYNAMIC MATERIALS CORPORATION

## STATEMENTS OF CASH FLOWS

# FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1999 AND 1998 (UNAUDITED)

<caption></caption>		
	1999	1998
<s></s>	<c></c>	<c></c>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ (1,710,986)	\$ 1,455,482
Adjustments to reconcile net income		
to net cash from operating activities-		
Depreciation	841,396	666,885
Amortization	250,395	102,083
Amortization of deferred compensation	12,657	8,438
Deferred income tax	(136,000)	
Amortization of deferred gain on the termination		
of the swap agreements	(9,011)	
Impairment of long-lived assets	179,004	
Change in (excluding acquisitions)-		
Accounts receivable, net	688,257	(1,136,911)
Inventories	1,857,690	1,603,903
Prepaid expenses and other	19,097	1,455
Income tax receivable	1,005,965)	111,654
Bank overdraft	(805, 304)	02 526
Accounts payable	304,206)	(1,252,642)
Accrued expenses	625,818)	
Net cash flows from operating activities		2,016,721
CASH FLOWS FROM INVESTING ACTIVITIES:		
Investment of bond proceeds		(6,461,015)
Release of restricted cash and investments	4,000,027	
Cash paid in connection with the construction	, , .	
of the new facility	(4,630,059)	
Purchase of AMK assets	==	(905,873)
Purchase of Spin Forge assets		(2,615,691)
Acquisition of property, plant and equipment	(332,909)	
Loan to related party	(55,320)	
Cash paid in connection with the shares	(00,020)	(2007000)
issued to related party		(425, 285)
Change in other noncurrent assets	99,313	26,628

(918,948) (11,562,307)

</TABLE>

## SEE NOTES TO CONDENSED FINANCIAL STATEMENTS

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## DYNAMIC MATERIALS CORPORATION

## STATEMENTS OF CASH FLOWS

## FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1999 AND 1998 (UNAUDITED)

<TABLE> <CAPTION>

	1999	1998
 <\$>	<c></c>	<c></c>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Industrial development revenue bond proceeds 6,850,000	-	
Bond issue costs paid (171,151)	-	
Borrowings on line of credit, net 2,785,000	1,800,000	
Cash received upon termination of the swap agreements	150,900	-
Finance charges paid in connection with the reducing revolver credit facility (33,977)	-	
Payments on long-term debt (69,319)	(5,742)	
Payments on capital lease obligation (20,378)	(26,838)	
Net proceeds from issuance of common stock 151,602	88,322	
Net cash flows from financing activities 9,491,777	2,006,642	
NET DECREASE IN CASH AND CASH EQUIVALENTS (53,809)	338,900	
CASH AND CASH EQUIVALENTS, beginning of the period 53,809	-	
CASH AND CASH EQUIVALENTS, end of the period	\$ 338,900 ======	\$ -
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid during the period for- Interest, net of amounts capitalized 192,893	\$ 856,279	\$
========= Income taxes	\$ 72,483	\$
819,346	γ /2,403 =======	Ÿ
=========		

## NONCASH INVESTING ACTIVITIES:

</TABLE>

Costs of \$5,825,695, representing the building and equipment placed in service prior to September 30, 1999 related to the Company's new manufacturing facility, were transferred from construction in process to fixed assets during the quarter ended September 30, 1999.

#### SEE NOTES TO CONDENSED FINANCIAL STATEMENTS

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#### DYNAMIC MATERIALS CORPORATION

## NOTES TO CONDENSED FINANCIAL STATEMENTS

## 1. BASIS OF PRESENTATION

The information included in the Condensed Financial Statements is unaudited but includes all normal and recurring adjustments which, in the opinion of management, are necessary for a fair presentation of the interim periods presented. These Condensed Financial Statements should be read in conjunction with the financial statements that are included in the Company's Annual Report filed on Form 10-K for the year ended December 31, 1998.

Certain prior period amounts have been reclassified to conform to the current period presentation.

#### 2. NEW ACCOUNTING PRINCIPLE

The Financial Accounting Standards Board recently issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133"), which requires that companies recognize all derivatives as either assets or liabilities in the balance sheet at fair value. Under SFAS 133, accounting for changes in fair value of a derivative depends on its intended use and designation. SFAS 133, as amended, is effective for fiscal years beginning after June 15, 2000. The Company is currently assessing the effect of this new standard.

#### INVENTORIES

This caption on the Condensed Balance Sheet includes the following:

	September 30, 1999	December 31, 1998
Raw Materials	\$ 1,572,667	\$ 1,534,800
Work-in-Process	1,804,803	3,614,485
Supplies	138,669	224,544
	\$ 3,516,139	\$ 5,373,829
	========	========

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## 4. CONSTRUCTION IN PROCESS

The construction in process balance of \$658,087 at September 30, 1999 represents costs incurred on the remaining manufacturing equipment not yet in service at the Company's new manufacturing facility. Costs of \$5,825,695, representing the building and equipment placed in service prior to September 30, 1999 related to the Company's new manufacturing facility, were transferred from construction in process to fixed assets during the quarter ended September 30, 1999. Construction began in September 1998 and was largely completed during the third quarter of 1999. The project is being financed using proceeds from the issuance of industrial development revenue bonds (the "Bonds"). The Company is capitalizing the interest expense related to the Bonds net of the interest earned on the investments purchased with the excess proceeds. The portion of the borrowings on the bonds not yet expended for construction was \$1,048,954 (which includes accrued interest) as of September 30, 1999 and is classified as restricted cash and investments (non-current) in the accompanying balance sheet. The proceeds are held by a trustee until qualified expenditures are made and reimbursed to the Company.

## 5. LONG-TERM DEBT

Long-term debt consists of the following at September 30, 1999 and December 31, 1998:

September 30, December 31, 1999 1998 ----

Lines of credit

\$ 10,400,000

\$ 8,600,000

Industrial development revenue bonds	6,850,000	6,850,000
Notes payable to financial institution		 5,742
Total debt Less current maturities	17,250,000 (17,250,000)	 15,455,742 (1,148,924)
Total long-term debt	\$ -	\$ 14,306,818

Due largely to the operating loss the Company incurred for the quarter and nine months ended September 30, 1999, the Company violated certain financial covenants under both its amended and restated credit facility with its bank and its reimbursement agreement relating to the letter of credit with its bank that supports payment of the principal and interest under the Bonds. The Company had planned to apply a portion of the proceeds from the sale of certain assets of the Explosive Metalworking Group to retire the majority of the Company's borrowings under its credit facility and to redeem in full the outstanding Bonds. However, as more fully discussed in note 8 below, AMETEK, Inc. ("AMETEK") has terminated the Asset Purchase Agreement between the two companies.

As a result of such termination, the operating losses incurred by the Company during 1999 and the expected continued operating losses through the first quarter of 2000, the Company anticipates continued violations of certain financial covenants and also anticipates difficulty in meeting scheduled principal payments under its credit facility during the remainder of 1999 and the year 2000. Accordingly, the Company is working with its bank to restructure both its credit facility and the financial covenant conditions under the reimbursement agreement relating to the

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bond. As an initial step in this restructuring, the Company entered into a Deferral and Wavier Agreement with its bank that (i) defers certain principal payments that were due on September 30, 1999 (\$259,091 under the Company's acquisition line and \$230,000 under its accommodation line) and (ii) waives covenant defaults until December 30, 1999. As the waiver extends only through December 30, 1999 and certain covenant violations are likely to continue beyond this date, the subject debt is classified as a current liability. Under the Deferral and Waiver Agreement, the interest rate on the acquisition line and working capital line was increased by 100 basis points and the interest rate on the accommodation line was increased by 200 basis points.

In addition to its ongoing efforts to enhance operating efficiencies, reduce costs and optimize cash flows, the Company is evaluating various business strategies and financing alternatives in connection with its efforts to restructure its bank financing and/or re-capitalize the Company's balance sheet. Management believes that the Company will ultimately be successful in these efforts and will be able to negotiate, as required, necessary extensions to the Deferral and Waiver Agreement. However there is no assurance that the Company will be successful in any of these efforts. If the Company is unsuccessful in restructuring the aforementioned credit facility or obtaining new debt and/or equity financing, the Company may be required to liquidate certain assets outside of the normal course of business which could result in a loss on the disposition of those assets.

Also during the quarter ended September 30, 1999, the Company terminated its swap agreements with its bank resulting in a deferred gain of \$150,900 that is being amortized over the terms of the related debt agreements.

## 6. BUSINESS SEGMENTS

The Company is organized in the following two segments: the Explosive Metalworking Group and the Aerospace Group. The Explosive Metalworking Group uses explosives to perform metal cladding and shock synthesis.

The most significant product of this group is clad metal which is used in the fabrication of pressure vessels, heat exchangers and transition joints used in the hydrocarbon processing, chemical processing, power generation, petrochemical, pulp and paper, mining, shipbuilding and heat, ventilation and air conditioning industries. The Aerospace Group machines, forms and welds parts for the commercial aircraft, aerospace and defense industries.

The accounting policies of both segments are the same as those described in the summary of significant accounting policies.

The Company's reportable segments are strategic business units that offer different products and services and are separately managed. Each segment is

marketed to different customer types and requires different manufacturing processes and technologies. Segment information is presented for the three and nine months ended September 30, 1999 and 1998 as follows:

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<table></table>
<caption></caption>

	Explosive Metalworking	Aerospace	Total
<\$>	<c></c>	<c></c>	<c></c>
For the three months ended September 30, 1999:			
Net sales	\$ 3,110,064	\$ 3,157,553	\$ 6,267,617
Depreciation and amortization	\$ 197,069 =======	\$ 180,169	\$ 377,238
Income (loss) from operations Unallocated amounts:	\$ (1,081,693)	\$ 184,288	\$ (897,405)
Other income Interest expense Interest income			3,340 (271,057) 931
Consolidated loss before income tax provision			\$ (1,164,191)

</TABLE>

<TABLE> <CAPTION>

		Explosive Calworking		Aerospace		Total
<pre><s> For the three months ended September 30, 1998:</s></pre>	<c></c>	·	<c< th=""><th>&gt;</th><th><c< th=""><th>&gt;</th></c<></th></c<>	>	<c< th=""><th>&gt;</th></c<>	>
Net sales		7,059,195		2,616,555		9,675,750
Depreciation and amortization	\$	205 <b>,</b> 899	\$	46,639	\$	252 <b>,</b> 538
Income from operations Unallocated amounts: Other income Interest expense Interest income	\$	167,139	\$	407,617	\$	574,756 141 (75,166) 9,006
Consolidated income before income tax provision					\$ ==	508,737

</TABLE>

<TABLE> <CAPTION>

	Explosive Metalworking	Aerospace	Total
<s> For the nine months ended September 30, 1999:</s>	<c></c>	<c></c>	<c></c>
Net sales	\$ 14,005,406 =======	\$ 9,706,396	\$ 23,711,802 =======
Depreciation and amortization	\$ 561,493 =======	\$ 530,303 ======	\$ 1,091,796 =======
<pre>Income (loss) from operations Unallocated amounts:    Other income    Interest expense    Interest income</pre>	\$ (2,900,518)	\$ 867,951	\$ (2,032,567) 10,815 (697,807) 3,573
Consolidated loss before income tax provision			\$ (2,715,986) =======

</TABLE>

	Metalworking	Aerospace	Total
<\$>	<c></c>	<c></c>	<c></c>
For the nine months ended September 30, 1998: Net sales	\$ 24,765,711	\$ 5,778,161	\$ 30,543,872
Depreciation and amortization	\$ 613,259 =======	\$ 155,709 =======	\$ 768,968 =======
Income from operations Unallocated amounts: Other income Interest expense Interest income	\$ 1,682,769	\$ 885,810	5,625 (198,811) 11,089
Consolidated income before income tax provision			\$ 2,386,482

## </TABLE>

All of the Company's sales are shipped from domestic locations and all of the Company's assets are located within the United States. The following represents the Company's net sales based on the geographic location of the customer:

	For the three months ended 1999	September 30, 1998
United States Canada Australia Other foreign countries	\$5,464,846 281,653 - 521,118	509,288 31,777
Total consolidated net sales	\$6,267,617 =======	\$9,675,750 ======
	For the nine months ended 1999	-
United States Canada Australia Other foreign countries	1,312,844 149,626	\$25,576,026 3,229,857 31,777 1,706,212

During the three months and nine months ended September 30, 1999, one customer accounted for 25% and 17% of net sales, respectively. During the three months ended September 30, 1998, two customers accounted for approximately 25% of net sales. No one customer accounted for more than 10% of net sales during the nine months ended September 30, 1998.

\$23,711,802 \$30,543,872

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## 7. PLANT CLOSING/IMPAIRMENT OF LONG-LIVED ASSETS

Total consolidated net sales

On April 22, 1999, the Company announced that it would be closing its Louisville, Colorado-based explosion bonded clad metal plate manufacturing facility in the third quarter of 1999 and consolidating all of its Explosive Metalworking Group operations into the new Pennsylvania-based clad plate manufacturing facility. The Company recorded a total of \$636,618 in non-recurring charges during the nine months ended September 30, 1999 to cover costs associated with this plant closing. Plant closing costs include severance pay to terminated employees, outplacement service fees and certain expenses incurred in connection with final plant shutdown, clean-up and site reclamation work subsequent to the discontinuation of manufacturing activities at this facility.

In connection with the plant closing discussed above, the Company identified certain long-lived assets associated with its Colorado manufacturing operations that will be abandoned and have negligible fair market values. Accordingly, the Company recorded asset impairment write-downs of \$179,004 during the second and third quarters of 1999. The impaired assets, which after the write-down have no carrying value are in the process of being disposed of. These assets should largely be disposed of by the end of the fourth quarter of 1999.

The Company also identified certain inventory that was determined to have little value as a result of the plant closing. This inventory, which totaled approximately \$108,000, was consequently written off in the second quarter of 1999. This charge is included in cost of products sold.

#### 8. DIVESTITURE OF EXPLOSIVE METALWORKING BUSINESS SEGMENT

On June 23, 1999, the Company announced that it had entered into an asset purchase agreement to sell certain assets relating to its Explosive Metalworking Group to AMETEK for an approximate purchase price of \$17 million. The closing of the transaction was expected to occur during the latter part of 1999, pending the satisfaction of certain conditions. However, in a letter dated October 20, 1999, AMETEK notified the Company that it was terminating the Asset Purchase Agreement. The Company does not believe that AMETEK has a legal basis for terminating the agreement and is currently evaluating its course of action relating to the termination.

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATIONS

The following discussion should be read in conjunction with the Condensed Financial Statements included elsewhere within this quarterly report. Fluctuations in annual and quarterly operating results may occur as a result of certain factors such as the size and timing of customer orders and competition. Due to such fluctuations, historical results and percentage relationships are not necessarily indicative of the results for any future period. Statements which are not historical facts contained in this report are forward-looking statements that involve risks and uncertainties that could cause actual results to differ materially from projected results. Factors that could cause actual results to differ materially include, but are not limited to the following: the ability to obtain new contracts at attractive prices; the size and timing of customer orders; fluctuations in customer demand; competitive factors; the timely completion of contracts; construction-related delays and associated costs; the timing and size of expenditures; the timely receipt of government approvals and permits; the adequacy of local labor supplies at the Company's facilities; the availability and cost of funds; and general economic conditions, both domestically and abroad. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management's analysis only as of the date hereof. The Company undertakes no obligation to publicly release the results of any revision to these forward-looking statements which may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. The Company further directs readers to the factors discussed in the Company's Form 10-K for the year ended December 31,

## GENERAL

Dynamic Materials Corporation ("DMC" or the "Company") is a worldwide leader in the high energy metal working business. The high energy metal working business includes the use of explosives to perform both metallurgical bonding, or metal "cladding," and metal forming. The Company performs metal cladding using its proprietary Dynaclad(TM) and Detaclad(R) technologies. The Explosive Metalworking Group comprised a substantial portion of the Company's business until 1998 when the Company formed its Aerospace Group as a result of the acquisition of AMK Welding, Inc. ("AMK"), Spin Forge, LLC ("Spin Forge") and Precision Machined Products, Inc. ("PMP"). The revenues from the Aerospace Group accounted for 22% of the Company's revenues and 51% of the Company's operating income for the year ended December 31, 1998. The proportion of revenues accounted for by the Aerospace Group for the quarter and nine months ended September 30, 1999 was 50% and 41%, respectively, compared to 27% and 19% for the comparable periods of 1998.

On June 23, 1999, the Company announced that it had entered into an asset purchase agreement to sell certain assets relating to its Explosive Metalworking Group to AMETEK for an approximate purchase price of \$17 million. The closing of the transaction was expected to occur during the latter part of 1999, pending the satisfaction of certain conditions. However, in a letter dated October 20, 1999, AMETEK notified the Company that it was terminating the Asset Purchase Agreement. The Company does not believe that AMETEK has a legal basis for terminating the agreement and is currently evaluating its course of action relating to such termination.

EXPLOSIVE METALWORKING GROUP. Clad metal products are used in manufacturing processes or environments which involve highly corrosive chemicals, high temperatures and/or high pressure conditions. For example, the Company fabricates clad metal tube sheets for heat exchangers. Heat exchangers are used in a variety of high temperature, high pressure, highly corrosive chemical processes, such as processing crude oil in the petrochemical industry and processing chemicals used in

the manufacture of synthetic fibers. In addition, the Company has produced titanium clad plates used in the fabrication of metal autoclaves to replace autoclaves made of brick and lead for two customers in the mining industry. The Company believes that its clad metal products are an economical, high-performance alternative to the use of solid corrosion-resistant alloys. In addition to clad metal products, the explosive metalworking business includes shock synthesis of synthetic diamonds and, through the first half of 1999, included explosive forming of metal parts. Concurrent with the closing of its Colorado manufacturing facility in July, the Company discontinued its explosive forming manufacturing activities.

AEROSPACE GROUP. Formed metal products are made from sheet metal and forgings that are subsequently formed into precise, three-dimensional shapes that are held to tight tolerances. Metal forming is accomplished through traditional forming technologies, including spinning, machining, rolling and hydraulic expansion. DMC also performs welding services utilizing a variety of manual and automatic welding techniques that include electron beam and gas tungsten arc welding processes. The Company's forming and welding operations are often performed to support the manufacture of completed assemblies and sub-assemblies required by its customers. Assembly and fabrication services are performed utilizing the Company's close-tolerance machining, forming, welding, inspection and other special service capabilities. The Company's forming, machining, welding and assembly operations serve a variety of product applications in the commercial aircraft, aerospace, defense and power generation industries.

The Company formed its Aerospace Group through three separate acquisitions during 1998. In January 1998, the Company completed its acquisition of AMK, a supplier of commercial aircraft and aerospace-related automatic and manual gas tungsten and arc welding services. The Company completed its acquisition of Spin Forge, one of the country's leading manufacturers of tactical missile motor cases and titanium pressure vessels for commercial aerospace and defense industries, in March 1998. In December 1998, the Company completed its acquisition of PMP, a contract machining shop specializing in high precision, high quality, complex machined parts used in the aerospace, satellite, medical equipment and high technology industries.

RISKS. The Company has experienced and expects to continue to experience, quarterly fluctuations in operating results caused by various factors, including the timing and size of orders from major customers, customer inventory levels, shifts in product mix, the occurrence of acquisition-related costs and general economic conditions. In addition, the Company typically does not obtain long-term volume purchase contracts from its customers. Quarterly sales and operating results therefore depend on the volume and timing of backlog as well as bookings received during the quarter. A significant portion of the Company's operating expenses are fixed, and planned expenditures are based primarily on sales forecasts and product development programs. If sales do not meet the Company's expectations in any given period, as has been the case for the nine months ended September 30, 1999, the adverse impact on operating results may be magnified by the Company's inability to adjust operating expenses sufficiently or quickly enough to compensate for such a shortfall. In addition, the Company uses numerous suppliers of alloys, steels and other materials for its operations. The Company typically bears a short-term risk of alloy, steel and other component price increases, which could adversely affect the Company's gross profit margins. Although the Company will work with customers and suppliers to minimize the impact of any component shortages, component shortages have had, and are expected from time to time to have, short-term adverse effects on the Company's

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business. Results of operations in any period should not be considered indicative of the results to be expected for any future period. Fluctuations in operating results may also result in fluctuations in the price of the Company's Common Stock.

## YEAR 2000 COMPLIANCE

The Year 2000 issue is the result of many computer programs being written such that they will malfunction when reading a year of "00." This problem could cause system failure or miscalculations causing disruptions of business processes. For the past year and a half, the Company has pursued a two-prong approach to the Year 2000 issue.

The first prong has and continues to involve an internal evaluation of the Company's computer systems. The Company has completed a risk assessment to identify Year 2000 priorities by analyzing and determining whether the Year 2000 related risks were low, medium or high and whether the business impact would be marginal, manageable, critical or fatal for each system and device that may be affected by the Year 2000 issue. Based on this risk assessment, the Company determined that its first priority would be evaluating its MRP software. The

Company found this software to be Year 2000 compliant as certified by the vendor and through internal testing. The Company continued this procedure for each of the areas identified during its risk assessment as follows. The Company's hardware was tested by advancing dates and checking for power-off date changes and power-on date changes as well as software and hardware operation at the advanced dates. Based upon those tests the Company believes its hardware to be Year 2000 compliant. The Company's network operating system became Year 2000 compliant with the installation of a patch from the vendor in January 1999. The Company's desktop applications became Year 2000 compliant during the third quarter of 1999 with the installation of patches received from various vendors. Finally, the Company has determined through testing that its various computer controlled manufacturing equipment is either Year 2000 compliant or will not have any adverse effects on manufacturing processes in the Year 2000.

The second prong of the Company's approach, which the Company began to emphasize in the second and third quarter of 1998 and will complete before the end of the year, is an integrated process of working with suppliers and customers to ensure that the flow of goods, services or payments will not be interrupted because of Year 2000 issues. To achieve this, the Company has been working to implement mechanical or manual workarounds even if Year 2000 problems arise. In many cases, such workarounds are already in place. Additionally, the Company is requesting that its suppliers and customers include language in their material subcontractor and consulting agreements that request these third parties to be "internally" Year 2000 capable.

However, there can be no assurance that the failure of the Company's suppliers and customers to be Year 2000 compliant would not have a material adverse effect on the Company's business, financial condition or results of operations. In addition, the Company may be adversely affected by disruptions in the operations of other companies with which the Company does business, from general widespread problems or an economic crisis resulting from non-compliant Year 2000 systems.

The Company has not incurred any material historical Year 2000 costs to date. Management expects future incremental Year 2000 project costs to be minimal since all Year 2000 compliance work is expected to be performed by Company employees. Management expects, but makes no assurance that,

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future Year 2000 project costs will not have a material adverse effect on its financial condition and results of operations.

While management does not believe there to be significant Year 2000 risks for the Company, the Company's contingency plan is to rely on manual workarounds that have been developed as part of the Company's Year 2000 compliance program.

QUARTER AND NINE MONTHS ENDED SEPTEMBER 30, 1999 COMPARED TO QUARTER AND NINE MONTHS ENDED SEPTEMBER 30, 1998

The following table sets forth for the periods indicated the percentage relationship to net sales of certain income statement data:

			OF NET SALES		
THREE	MONTHS END	ED SEPT. 30,	NINE MONTHS	ENDED SEPT.	. 30,
	1999	1998	1999	1998	
Net Sales	100.0%	100.0%	100.0%	100.0%	
Cost of Products Sold	91.9%	78.1%	86.6%	78.8%	
		용			
Gross Margin	8.1%	21.9%	13.4%	21.2%	
General & Administrative	12.2%	11.1%	11.2%	7.9%	
Selling Expenses	5.7%	4.0%	4.8%	4.5%	
New Facility Start-up	2.0%	0.9%	1.4%	0.4%	
Costs					
Plant Closing Costs	1.2%	-	2.7%	-	
Asset Impairments	0.0%	-	0.7%	-	
Costs related to sale of					
Bonding business	1.3%	-	1.2%	-	
<del>-</del>					
Income (Loss) from					
Operations	-14.3%	5.9%	-8.6%	8.4%	
Interest Expense	4.3%	0.8%	2.9%	0.7%	
Income Tax (Expense)					
Benefit	6.4%	-2.1%	4.2%	-3.0%	
Net Income (Loss)	-12.2%	3.2%	-7.2%	4.8%	
,/					

NET SALES. Net sales for the quarter ended September 30, 1999 decreased 35.2% to

\$6,267,617 from \$9,675,750 in the third quarter of 1998. The Company's Aerospace Group, which was formed in 1998 as a result of the acquisitions of AMK, Spin Forge and PMP, contributed \$3,157,553 (50.4% of total sales) to third quarter 1999 sales versus sales of \$2,616,555 (27.0% of total sales) in the third quarter of 1998. Sales by the Explosive Metalworking Group, which includes explosion bonding of clad metal, explosively formed metal products and shock synthesis of synthetic diamonds, decreased 55.9% from \$7,059,195 in the third quarter of 1998 to \$3,110,064 in the third quarter of 1999. For the nine months ended September 30, 1999, net sales decreased 22.4% to \$23,711,802 from \$30,543,872 for the comparable period of 1998. Aerospace Group sales for the nine months ended September 30, 1999 totaled \$9,706,396 (40.9% of total sales), an increase of 68% from sales of \$5,778,161 (18.9% of total sales) reported for the comparable period of 1998. These increases were largely due to the December 1, 1998 acquisition of PMP whose results are included in the Aerospace Group's sales and operating income calculation for 1999 but not 1998. Sales by the Explosive Metalworking Group for the comparable nine-month period decreased by 43.4% from \$24,765,711 in 1998 to \$14,005,406 in 1999. The decreases in Explosive Metalworking Group sales for both the three-month and nine-month

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periods reflect what management believes is a significant slowdown in global market demand for explosion bonded clad metal plate that is expected to continue for the remainder of 1999 and at least the first half of the year 2000.

GROSS PROFIT. As a result of the sharp decline in the Company's net sales, gross profit for the quarter ended September 30, 1999 decreased by 75.9% to \$509,737 from \$2,119,068 in the third quarter of 1998. The gross profit margin for the quarter ended September 30, 1999 was 8.1%, representing a 63% decline from the gross profit margin of 21.9% for the third quarter of 1998. For the nine months ended September 30, 1999, gross profit decreased 50.8% to \$3,185,210 from \$6,472,456 in the comparable period of 1998. The gross profit margin for the nine months ended September 30, 1999 was 13.4%, representing a 36.8% decline from the gross profit margin of 21.2% for the first nine months of 1998. The gross profit margin for the Explosive Metalworking Group decreased from 18.5% in the third quarter of 1998 to a negative gross margin of 3.9% in the third quarter of 1999. For the comparable nine-month periods, Explosive Metalworking gross margins decreased from 19.5% in 1998 to 5.2% in 1999. The significant decrease in gross profit margins for the Explosive Metalworking Group are due to unfavorable fixed manufacturing overhead cost variances associated with the sharp declines in production and sales of clad plate and proportionately lower sales of higher margin explosively formed products. The gross profit margin for the Aerospace Group was 20.0% for the quarter ended September 30, 1999 as compared to 31.0% in the third quarter of 1998. For the comparable nine-month periods, Aerospace Group gross margins decreased from 28.5% in 1998 to 25.3% in 1999. The decline in gross margin rates for the Aerospace Group reflects a decrease in year-to-year sales at the Spin Forge operating unit and unfavorable product mix changes at each of the three Aerospace Group operating units.

GENERAL AND ADMINISTRATIVE. General and administrative expenses for the quarter ended September 30, 1999 decreased 28.4% to \$766,318 from \$1,070,726 in the third quarter of 1998. This decrease of \$304,408 is largely attributable to non-recurring charges of \$262,524 in the third quarter of 1998 relating to the departure of the Compamy's former president and chief executive officer. For the nine months ended September 30, 1999, general and administrative expenses increased 10.3% to \$2,648,425 from \$2,401,618 in the comparable period of 1998. The increase of \$246,807 for the nine-month period includes a \$494,097 increase in direct Aerospace Group general and administrative expenses. The increases in direct general and administrative expenses of the Aerospace Group relate to the timing of the 1998 acquisitions of AMK, Spin Forge and PMP which were completed on January 5, March 18 and December 1, 1998, respectively. As a percentage of net sales, general and administrative expenses increased from 11.1% in the third quarter of 1998 to 12.2% for the quarter ended September 30, 1999 and from 7.9% to 11.2% for the comparable nine-month periods. These increased percentages are largely attributable to the significant decrease in sales by the Explosive Metalworking Group.

SELLING EXPENSE. Selling expenses decreased by 7.7% to \$357,579 for the quarter ended September 30, 1999 from \$387,550 in the third quarter of 1998. For the nine months ended September 30, 1999, selling expenses decreased 17.8% to \$1,140,764 from \$1,387,822 in the comparable period of 1998. These decreases reflect lower expense levels in a number of categories, including compensation and benefits, advertising and promotion, reserves for bad debts and travel and entertainment expenses. Selling expenses as a percentage of net sales increased from 4.0% in the third quarter of 1998 to 5.7% for the quarter ended September 30, 1999 and from 4.5% for the nine months ended September 30,

1998 to 4.8% for the comparable period of 1999. These increased percentages are largely attributable to the significant decrease in sales by the Explosive Metalworking Group.

START-UP COSTS. For the quarter and nine months ended September 30, 1998, the Company began to separately report the start-up costs associated with the construction of a new facility in Pennsylvania for the manufacture of clad metal plates. Start-up costs for the quarter and nine months ended September 30, 1999 totaled \$125,538 and \$334,496, respectively, as compared to \$86,036 and \$114,437 for the respective comparable periods of 1998. Start-up costs include salaries, benefits and travel expenses for Company employees assigned to this project, field office expenses and other operating expenses directly associated with this project. The new facility commenced operations in August 1999 at which time all operating costs associated with this new facility began to be recorded as manufacturing overhead that is included in the computation of cost of products sold.

PLANT CLOSING COSTS. On April 23, 1999, the Company announced that it would be closing its Louisville, Colorado-based explosion bonded clad metal plate manufacturing facility in the third quarter of 1999 and consolidating all of its Explosive Metalworking Group operations into the new Pennsylvania-based clad metal plate manufacturing facility. For the quarter and nine months ended September 30, 1999, the Company recorded non-recurring charges of \$87,319 and \$636,618, respectively, related to costs associated with this plant closing. Plant closing costs include severance pay to terminated employees, outplacement service fees and certain expenses to be incurred in connection with final plant shutdown, clean-up and site reclamation work subsequent to the discontinuation of manufacturing activities at this facility in July.

IMPAIRMENT OF LONG-LIVED ASSETS. In connection with the plant closing discussed above, the Company identified certain long-lived assets associated with its Colorado manufacturing operations that will be abandoned and have negligible fair market values. Accordingly, the Company recorded asset impairment write-down charges in the aggregate amount of \$188,079 during the second quarter of 1999 that are included in the results for the nine months ended September 30, 1999.

The Company also identified certain inventory that was determined to have little value as a result of the plant closing. This inventory, which totaled approximately \$108,000, was consequently written off in the second quarter of 1999. This charge is included in cost of products sold for the nine months ended September 30, 1999.

COSTS RELATED TO SALE OF EXPLOSIVE METALWORKING GROUP. On June 23, 1999, the Company announced that it had entered into an agreement to sell certain assets relating to its Explosive Metalworking Group to AMETEK for approximately \$17 million. However, on October 20, 1999, AMETEK notified the Company that it was terminating the Asset Purchase Agreement. In connection with the Company's efforts to sell its Explosive Metalworking Group, the Company recorded expenses of \$79,462 and \$278,470 for the three and nine months ended September 30, 1999. These expenses relate principally to investment banking, legal and other third party fees associated with the terminated sales transaction. Certain of these expenses will continue to be incurred by the Company during the fourth quarter of 1999.

INCOME (LOSS) FROM OPERATIONS. For the third quarter ended September 30, 1999, the Company reported a \$897,405 loss from operations compared to income from operations of \$574,756 for the third quarter of 1998. This decrease is a result of the 35.2% decrease in net sales discussed above and

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non-recurring charges in the aggregate amount of \$283,245 associated with plant closing costs, new facility start-up costs, asset impairment write-downs and expenses incurred in connection with efforts to sell the Explosive Metalworking Group. For the nine months ended September 30, 1999, the Company reported an operating loss of \$2,032,567 compared to income from operations of \$2,568,579 in the comparable period of 1998. This decrease is a result of the 22.4% decrease in sales for the nine month period and non-recurring charges in the aggregate amount of \$1,428,588 associated with plant closing costs, new facility start-up costs, asset impairment write-downs and expenses incurred in connection with efforts to sell the Explosive Metalworking Group. For the quarter and nine months ended September 30, 1999, the Company's Aerospace Group reported income from operations of \$184,188 and \$867,851, respectively, as compared to \$407,617 and \$885,811 for the respective comparable periods of 1998. For the quarter and nine months ended September 30, 1999, the Explosive Metalworking Group reported a loss from operations of \$1,081,693 and \$2,900,518, respectively, as compared to income from operations of \$167,139 and \$1,682,769 for the respective comparable periods of 1998.

INTEREST EXPENSE. Interest expense increased to \$271,057 for the quarter ended September 30, 1999 from \$75,166 in the third quarter of 1998. For the nine months ended September 30, 1999, interest expense increased to \$697,807 from \$198,811 in the comparable period of 1998. These increases are principally due to borrowings under the Company's revolving line of credit with the Company's bank that were required to finance the AMK, Spin Forge and PMP acquisitions and to borrowings under the Company's Bonds that were used to finance the new clad metal plate manufacturing facility in Pennsylvania.

INCOME TAX BENEFIT (EXPENSE). Due to losses before income taxes and the ability to carry-back losses to prior years in which the Company generated taxable income, the Company recorded tax benefits of \$399,000 and \$1,005,000 for the quarter and nine months ended September 30, 1999. For the comparable periods of 1998, the Company recorded income tax expense of \$199,000 and \$931,000, respectively. For the quarter and nine months ended September 30, 1999, the effective tax rate was 34.3% and 37.0%, respectively, as compared to 39.1% and 39.0% for the comparable 1998 periods. The lower effective rates for 1999 reflect an adjustment recorded in the third quarter of 1999 to refine the estimated effective tax benefit rate associated with the carryback of the Company's 1999 estimated tax loss to the 1998 and 1997 tax years.

## LIQUIDITY AND CAPITAL RESOURCES

Historically, the Company has secured the major portion of its operational financing from operating activities and an asset-backed revolving credit facility. In connection with the Detaclad acquisition, the Company entered into a \$7,500,000 asset-backed revolving credit facility ("Original Line") with its bank in July of 1996. The Original Line was to expire on July 19, 1999, at which time all or part of the outstanding balance could have been converted to a term loan which would mature on July 19, 2003. The maximum amount available under the line of credit was subject to borrowing base restrictions that were a function of defined balances in accounts receivable, inventory, real property and equipment.

On November 30, 1998 the Company and its bank entered into an amended and restated credit facility and security agreement which was further amended on December 31, 1998. The amended credit facility allows for maximum borrowings of \$14,000,000 under the following three separate lines of credit: an "acquisition line" of \$5,700,000, an "accommodation line" of \$2,300,000 and a "working"

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capital line" of \$6,000,000 (subject to borrowing base restrictions). Beginning on September 30, 1999 and on the last day of each calendar quarter thereafter, the maximum borrowings available under the acquisition line become permanently reduced by \$259,091, with ultimate maturity on December 31, 2004. Beginning on September 30, 1999 and on the last day of each calendar quarter thereafter, the maximum borrowings available under the accommodation line become permanently reduced by \$230,000, with ultimate maturity on December 31, 2001. The working capital line expires on November 30, 2000. At the Company's option, the borrowings under the acquisition line and working capital line may be in the form of loans bearing an interest rate of 1 to 2% above the Libor rate, depending on certain financial ratios, or loans bearing an interest rate of 2% above the Federal Funds rate. Loans under the accommodation line bear interest at .25% above the bank's Prime rate. Under a Deferral and Waiver Agreement between the Company and its bank that was signed on October 15, 1999, the interest rate on the acquisition line and working capital line was increased by 100 basis points and the interest rate on the accommodation line was increased by 200 basis points. The lines of credit are secured by the Company's accounts receivable, inventory and property, plant and equipment. Outstanding borrowings at September 30, 1999 on the acquisition line, accommodation line and working capital line totaled \$5,700,000, \$2,300,000 and \$2,400,000, respectively.

In March 1998, the Company's Board of Directors approved the Company's proposal to build a new manufacturing facility in Pennsylvania at a cost of approximately \$6.8 million. The project is being financed with proceeds from \$6,850,000 in industrial development revenue bonds (the "Bonds") issued by Fayette County Industrial Development Authority (IDA). The Company closed its loan agreement with Fayette County IDA on September 17, 1998 and has established a bank letter of credit in favor of the bond trustee for the principal amount of the bonds plus 98 days of accrued interest. The letter of credit is secured by the Company's accounts receivable, inventory, property, plant and equipment, and bond proceeds not yet expended for construction of the facility and purchase of related equipment (classified as "Restricted Cash and Investments" on the Condensed Balance Sheets). Construction of the new facility began during the third quarter of 1998, and the new facility should become fully operational during the second half of 1999.

During the nine months ended September 30, 1999, the Company used \$748,794 in cash to fund operating activities as compared to generating \$2,016,721 during

the first nine months of 1998. The principal sources of cash flow from operations for the nine months ended September 30, 1999 were depreciation and amortization charges of \$1,104,450, a decrease in inventories of \$1,857,690 and a decrease in accounts receivable of \$688,257. These sources of operating cash flow were more than offset by the net loss of \$1,710,986, a \$1,141,965 increase in income tax receivable, and a \$1,735,330 decrease in accounts payable, accrued expenses and bank overdraft. Investing activities for the nine months ended September 30, 1999 used \$918,948 of cash, including expenditures of \$4,630,059 on the new Pennsylvania manufacturing facility and \$332,909 for other capital expenditures, and are stated net of \$4,000,027 in reimbursement of bond proceeds from the trustee. Financing activities provided \$2,006,642 of net cash for the nine months ended September 30, 1999, including new line of credit borrowings of \$1,800,000.

Due largely to the operating loss the Company incurred for the quarter and nine months ended September 30, 1999, the Company violated certain financial covenants under both its amended and restated credit facility with its bank and its reimbursement agreement relating to the letter of credit with its bank that supports payment of the principal and interest under the

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Bonds. The Company had planned to apply a portion of the proceeds from the sale of certain assets of the Explosive Metalworking Group to retire the majority of the Company's borrowings under its credit facility and to redeem in full the outstanding Bonds. However, as more fully discussed in note 8 above, AMETEK, Inc. has terminated the Asset Purchase Agreement between the two companies.

As a result of such termination, the operating losses incurred by the Company during 1999 and the expected continued operating losses through the first quarter of 2000, the Company anticipates continued violations of certain financial covenants and also anticipates difficulty in meeting scheduled principal payments under its credit facility during the remainder of 1999 and the year 2000. Accordingly, the Company is working with its bank to restructure both its credit facility and the financial covenant conditions under the reimbursement agreement relating to the bonds. As an initial step in this restructuring, the Company entered into a Deferral and Wavier Agreement with its bank that (i) defers certain principal payments that were due on September 30, 1999 (\$259,091 under the Company's acquisition line and \$230,000 under its accommodation line) and (ii) waives covenant defaults until December 30, 1999. As the waiver extends only through December 30, 1999 and certain covenant violations are likely to continue beyond this date, the subject debt is classified as a current liability.

In addition to its ongoing efforts to enhance operating efficiencies, reduce costs and optimize cash flows, the Company is evaluating various business strategies and financing alternatives in connection with its efforts to restructure its bank financing and/or re-capitalize the Company's balance sheet. Management believes that the Company will ultimately be successful in these efforts and will be able to negotiate, as required, necessary extensions to the Deferral and Waiver Agreement. However, there is no assurance that the Company will be successful in any of these efforts. If the Company is unsuccessful in restructuring the aforementioned credit facility or obtaining new debt and/or equity financing, the Company may be required to liquidate certain assets outside of the normal course of business which could result in a loss on the disposition of those assets.

## SHAREHOLDER INFORMATION

The Company's common stock is traded on the Nasdaq National Market. On October 27, 1999, Nasdaq notified the Company that it was not in compliance with the Nasdaq public float requirement which requires a minimum value of \$5,000,000 for shares not held directly or indirectly by any officer or director, and any other person who is the beneficial owner of more than 10 percent of the total shares outstanding. Nasdaq advised the Company that it would be provided ninety calendar days in which to regain compliance with the public float requirement. If the Company is unable to demonstrate compliance with the minimum \$5,000,000 market value of public float requirement on or before the end of the ninety day period ending January 25, 2000, for at least ten consecutive days, the Company's securities may be delisted by Nasdaq at the opening of business on January 27,

The Company is currently evaluating all available options, including commencing appeal procedures allowed by Nasdaq, which management believes could result in the Company being allowed to remain on the Nasdaq National Market. Other viable options include the Company moving onto the Nasdaq Small Cap Market or some other public stock market system.

## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

The Company had been named as a third party defendant in a lawsuit filed in the United States District Court for the District of Wyoming alleging various types of damages for the alleged breach of a supply contract to which the Company is a party. The probable outcome of such litigation is unclear at this time.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

## (a) Exhibits

Exhibit Number	Description of Exhibit		
2.1	Deferral and Waiver Agreement, dated October 15, 1999, by and between KeyBank National Association and the Company.		
27	Financial Data Schedule.		

(b) A report on Form 8-K was filed on September 15, 1999 reporting that a dispute between the Company and AMETEK had developed regarding the terms of the Asset Purchase Agreement, dated as of June 23, 1999, by and between the Company and AMETEK.

A report on Form 8-K was filed on October 20, 1999 reporting that AMETEK had terminated the Asset Purchase Agreement, dated as of June 22, 1999, by and between the Company and AMETEK.

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## SIGNATURES

In accordance with the requirements of the Exchange Act, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DYNAMIC MATERIALS CORPORATION

(Registrant)

Date: November 15, 1999

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Richard A. Santa, Vice President of Finance and Chief Financial Officer (Duly Authorized Officer and Principal Financial and Accounting Officer)

#### DEFERRAL AND WAIVER AGREEMENT

THIS DEFERRAL AND WAIVER AGREEMENT is made and entered into this 15th day of October, 1999, by and between KEYBANK NATIONAL ASSOCIATION, a national banking association ("LENDER") and DYNAMIC MATERIALS CORPORATION, a Delaware corporation (the "COMPANY").

#### RECTTALS

- A. On December 31, 1998, the Company and Lender entered into a First Amendment to Amended and Restated Credit Facility and Security Agreement ("FIRST AMENDMENT"), which amended the terms of a November 30, 1998 Amended and Restated Credit Facility and Security Agreement (the First Amendment and the Amended and Restated Credit Facility and Security Agreement shall be hereinafter collectively referred to as the "CREDIT AGREEMENT"). Pursuant to the terms of the First Amendment, Lender agreed to provide credit facilities to the Company in an aggregate principal amount of up to \$14,000,000, consisting of an Acquisition Line with a maximum credit limit of \$5,700,000, an Accommodation Line with a maximum credit limit of \$2,300,000, and a Working Capital Credit Line with a maximum credit limit of \$6,000,000.
- B. By letter dated July 21, 1999, Lender has waived for the period ended September 30, 1999 certain of the Company's covenant defaults under the Credit Agreement and under that certain Reimbursement Agreement between the parties dated as of September 1, 1998, executed in connection with Lender's issuance of a letter of credit to support principal and interest payments under certain industrial development revenue bonds (the Credit Agreement and the Reimbursement Agreement are sometimes hereinafter collectively referred to as the "LOAN DOCUMENTS"). In addition, by letter dated September 30, 1999, Lender deferred until October 15, 1999 certain principal payments that were required to be made by the Company on September 30, 1999.
- C. Company hereby acknowledges that as of the date hereof, it continues to be in default under the Loan Documents and is unable to cure such defaults.
- D. Company has requested that Lender enter into this Deferral and Waiver Agreement in order to give the Company time to undertake diligent efforts to develop and implement a business plan that will bring it into compliance with its obligations under the Loan Documents or to otherwise provide for a refinancing or infusion of equity that will permit the obligations under the Loan Documents to be satisfied.
- E. Lender is willing to enter into this Deferral and Waiver Agreement, but only upon the terms and conditions set forth herein.

NOW, THEREFORE, in consideration of the above Recitals and for other good and valuable consideration, the receipt and adequacy of which are hereby mutually acknowledged, the parties do hereby agree as follows:

- 1. AFFIRMATION OF RECITALS. The Recitals set forth above are true and correct and are incorporated herein by this reference.
- 2. ACKNOWLEDGMENT OF INDEBTEDNESS AND DEFAULT. Company acknowledges that as of the date hereof, a material default under the Loan Documents has occurred in the principal amounts due to Lender pursuant to the terms and conditions of the Loan Documents and that, with respect thereto, as of the date hereof, the following sums are owed by the Company to Lender:

Principal amount due under Acquisition Line

\$259,090.91

Principal amount due under Accommodation Line

\$230,000.00

In addition to the foregoing payment defaults, Company acknowledges that it is in default of certain loan covenant requirements under the Loan Documents (the "Covenant Defaults"), including, but not limited to the following: Minimum Debt Service Coverage Ratio of 1.25:1.00 (Section 8.16 of Credit Agreement); Funded Debt to EBITDA Ratio of not more than 3.50:1.00 (Section 8.18 of Credit Agreement); Minimum Current Ratio of not less than 2.00:1.00 (Section 8.15 of Credit Agreement and Section 6.15 of Reimbursement Agreement); Ratio of Total Indebtedness to Tangible Net Worth of not more than 1.99 to 1.00 (Section 6.18 of the Reimbursement Agreement).

3. LENDER'S FORBEARANCE. Provided that Company is not in default under the terms of this Deferral and Waiver Agreement, Lender agrees not to declare any further defaults under the Loan Documents, to accelerate the amounts due under the Loan Documents, or to otherwise exercise its other rights and remedies under the Loan Documents for the period from October 16, 1999 through December 30, 1999 (the "DEFERRAL PERIOD"). The principal payments referred to in paragraph 2

above, together with accrued interest (as calculated pursuant to paragraphs 4 and  $5\ \text{below}$ ), shall be due and payable on December 30, 1999.

- 4. INTEREST RATE ON ACCOMMODATION LINE. From and after the date hereof, interest on the unpaid principal due with respect to the Accommodation Line shall accrue and be payable at the rate of the Prime Rate (as defined in the First Amendment) PLUS two hundred twenty five (225) basis points.
- 5. INTEREST RATE ON ACQUISITION LINE AND WORKING CAPITAL CREDIT LINE. From and after the date hereof, interest on the unpaid principal due with respect to the Acquisition Line and the Working Capital Credit Line shall accrue and be payable as set forth in the First Amendment, PLUS one hundred (100) basis points.
- 6. RETENTION OF CONSULTANT BY LENDER. During the Deferral Period, Lender shall be entitled to retain a consultant for the purpose of reviewing the Company's business plan and financial records. If so requested by Company, the consultant shall execute a non-disclosure agreement pursuant to which information provided to the consultant by the Company shall not be disclosed to

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third parties without the consent of Company. Notwithstanding the foregoing sentence, the consultant shall be entitled to provide such information to Lender and Lender's other professionals, including its counsel. The Company shall cooperate with the consultant in responding to requests for information, and shall provide the consultant with reasonable access to the Company's books and records and the Company's personnel. All fees and expenses incurred by Lender for the services of consultant shall be reimbursed to Lender by the Company within ten (10) days of written request therefor.

- 7. WAIVER OF COVENANT VIOLATIONS. Provided that the Company is not in default hereunder, Lender agrees, during the Deferral Period, to waive the Company's Covenant Defaults under the Loan Documents.
- 8. NO DEFENSES, WAIVERS. As of the date of this Deferral and Waiver Agreement, the amounts set forth in paragraph 2 above are due and payable by the Company to Lender, and the Company acknowledges that it has no defense, offset, or counterclaims to any of Company's obligations under the Loan Documents. To the extent that any such defenses, claims or offsets exist as of the date hereof, they are hereby waived and released in consideration of Lender's execution of this Deferral and Waiver Agreement. Company has duly authorized, executed and delivered this Deferral and Waiver Agreement to Lender, and the Company acknowledges that the Loan Documents are valid and enforceable in accordance with their terms against the Company.
- 9. DEFAULTS. The occurrence of any one or more of the following shall constitute a default under this Deferral and Waiver Agreement:
- (i) the untruth of any representation or warranty contained in this Deferral and Waiver Agreement, or the existence of a misrepresentation of fact or fraud contained in any document or information heretofore or hereafter submitted or communicated to Lender in support of this Deferral and Waiver Agreement;
- (ii) breach or violation of any terms, covenant or condition contained in this Deferral and Waiver Agreement;
- (iii) any other default (other than non-payment of principal and the Covenant Defaults acknowledged in paragraph 2 above) under any of the Loan Documents;
- (iv) any variation by Two Hundred and Fifty Thousand Dollars (\$250,000) or more (on a cumulative basis) between (i) the proforma cash flow summary (September 21, 1999 update) and monthly income statement summary (September 21, 1999 update) which have been submitted by the Company to Lender in accordance with the Loan Documents and (ii) the actual cash flow and operating income of the Company calculated and submitted to Lender within twenty (20) days following the end of each calendar month during the Deferral Period.

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herein shall terminate automatically and without notice to or action by Company on December 30, 1999.

- 11. NO WAIVER OF REMEDIES. Lender expressly reserves any and all rights and remedies available to it under this Deferral and Waiver Agreement and the Loan Documents, at law or in equity in the event the Company defaults under this Deferral and Waiver Agreement. No failure to exercise, or delay by Lender in exercising, any right, power or privilege hereunder shall preclude any other or further exercise thereof, or the exercise of any other right, power or privilege. The rights and remedies provided in this Deferral and Waiver Agreement and the Loan Documents are cumulative and not exclusive of each other or of any right or remedy provided by law or in equity. Except as expressly provided in the Loan Documents, no notice to or demand upon the Company in any instance shall, in itself, entitle the Company to any other or further notice or demand in similar or other circumstances or constitute a waiver of the right of Lender to any other or further action in any circumstances without notice or demand.
- 12. EXPENSES; ATTORNEYS' FEES. In addition to all other amounts that are now due or may hereafter become due to Lender under the Loan Documents or this Deferral and Waiver Agreement, the Company shall reimburse Lender for all amounts reasonably incurred by or on behalf of Lender for attorneys' fees, recording expenses, title insurance fees, UCC searches, and all other reasonable expenses incurred by or on behalf of Lender by reason of the matters specified herein and for the preparation of this Deferral and Waiver Agreement and all other documents necessary and required to effectuate the provisions hereof including, without limitation, all reasonable costs and expenses with respect to the Company's compliance with the terms and conditions hereof and Lender's enforcement thereof. In the event any dispute shall arise concerning the subject matter of this Deferral and Waiver Agreement, Lender shall be entitled to recover from the Company its reasonable attorneys' fees and costs incurred in the enforcement of any of the provisions set forth herein. The rights and remedies of Lender contained in this paragraph shall be in addition to, and not in lieu of, the rights and remedies contained in the Loan Documents and as provided by law.
- 13. GOVERNING LAW. This Deferral and Waiver Agreement shall be construed in accordance with the laws of the State of Colorado, without regard to its conflict of laws principles.
- 14. CONSTRUCTION. This Deferral and Waiver Agreement shall not be construed more strictly against Lender merely by virtue of the fact that the same has been prepared by Lender or its counsel, it being recognized that the Company and Lender have contributed substantially and materially to the preparation of this Deferral and Waiver Agreement, and the Company and Lender each acknowledge and waive any claim contesting the existence and the adequacy of the consideration given by any of the other parties hereto in entering into this Deferral and Waiver Agreement.

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- 15. ENTIRE AGREEMENT. Company and Lender each acknowledge that there are no other agreements or representations, either oral or written, express or implied, not embodied in this Deferral and Waiver Agreement and the Loan Documents, which, together, represent a complete integration of all prior and contemporaneous agreements and understandings of the Company and Lender, and the provisions of the Loan Documents are hereby ratified and confirmed.
- 16. BENEFIT. Except as provided herein, this Deferral and Waiver Agreement shall be binding upon and shall inure to the benefit of the Company and Lender, and their respective successors and assigns.
- 17. RATIFICATION. The Loan Documents shall remain in full force and effect, and all of the terms and provisions of the Loan Documents, as herein modified, are hereby ratified and reaffirmed.
- 18. CONSENT TO AGREEMENT. Company acknowledges that it has thoroughly read and reviewed the terms and provisions of this Deferral and Waiver Agreement and is familiar with the same, that the terms and provisions contained herein are clearly understood by it and have been fully and unconditionally consented to by it and that the Company has had the full benefit and advice of counsel of its own selection, or the opportunity to obtain the benefit and advice of counsel of its own selection, in regard to understanding the terms, meaning and effect of this Deferral and Waiver Agreement and that this Deferral and Waiver Agreement has been entered into by the Company freely, voluntarily, with full knowledge, and without duress, and that in executing this Deferral and Waiver Agreement, the Company is relying on no other representations either written or oral, express or implied, made to the Company by any other party hereto, and that the consideration received by the Company hereunder has been actual and adequate.
- 19. RELEASE. As additional consideration for Lender entering into this Deferral and Waiver Agreement, the Company hereby fully and unconditionally

releases and forever discharges Lender, its agents, servants, employees, directors, officers, attorneys, branches, affiliates, subsidiaries, successors and assigns and all persons, firms, corporations, and organizations acting in its behalf of and from all damage, loss, claims, demands, liabilities, obligations, actions and causes of action whatsoever which the Company may now have or claim to have against Lender as of the date of this Deferral and Waiver Agreement, whether presently known or unknown, and of every nature and extent whatsoever on account of or in any way affecting, concerning, arising out of or founded upon the Loan Documents including, but not limited to, all such loss or damage of any kind heretofore sustained, or that may arise as a consequence of the dealings between the parties up to and including the date of this Deferral and Waiver Agreement.

20. COUNTERPARTS. It is understood and agreed that this Deferral and Waiver Agreement may be executed in several counterparts, each of which shall, for all purposes, be deemed an original and all of such counterparts, taken together, shall constitute one and the same Deferral and Waiver Agreement, even though all of the parties hereto may not have executed the same counterpart of this Deferral and Waiver Agreement.

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- 21. LENDER NOT LIABLE FOR EXPENSES. Nothing in this Deferral and Waiver Agreement shall be intended or construed to hold Lender liable or responsible for any expenses, disbursement, liability or obligation of any kind or nature whatsoever including, but not limited to, wages, salaries, payroll taxes, deposits, withholding, benefits or other amounts payable to or on behalf of the Company.
- 22. COMPANY REMAINS IN CONTROL. Company and Lender agree that the Company remains in control of the Company, that it determines the business plan for, and employment, management and operating directions and decisions for Company.
- 23. MISCELLANEOUS. This Deferral and Waiver Agreement is made for the sole protection of Lender and the Company and their respective successors and assigns. No other person shall have any right whatsoever hereunder. Notices to parties hereunder may be given to them at the addresses and in the manner provided in the Loan Documents. Time shall be of the strictest essence in the performance of each and every one of the Company's obligations hereunder. If any provision of this Deferral and Waiver Agreement is held to be invalid or unenforceable, the remaining provisions shall remain in effect without impairment.

IN WITNESS WHEREOF, this Deferral and Waiver Agreement has been executed by the parties hereto in manner and form sufficient to bind them, as of the day and year first above written.

KEYBANK NATIONAL ASSOCIATION
a national banking association

By:

Name:

Its:

DYNAMIC MATERIALS CORPORATION,
a Delaware corporation

By:

Name:

Its:

6

STATE OF COLORADO
)
SS.

COUNTY OF

STATE OF COLORADO
)

The foregoing was acknowledged before me this day of

KEYBANK NATIONAL ASSOCIATION, a national banking association.				
WITNESS my hand and official seal.				
My commission expires:				
	Notary Public			
STATE OF COLORADO	)			
COUNTY OF	) ss. )			
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The foregoing was acknowledged before me this day of				
, 1999, by	, as	of		
DYNAMIC MATERIALS CORPORATION, a Delaware corporation.				
WITNESS my hand and official seal.				
My commission expires:				
	Notary Public			

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