# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

**CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

Date of Report (Date of Earliest Event Reported): February 24, 2011

# **Dynamic Materials Corporation**

(Exact Name of Registrant as Specified in its Charter)

0-8328

Delaware (State or Other Jurisdiction of Incorporation)

(Commission File Number)

84-0608431 (I.R.S. Employer Identification No.)

5405 Spine Road

Boulder, Colorado 80301 (Address of Principal Executive Offices, Including Zip Code)

(303) 665-5700

(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) П

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 **Results of Operations and Financial Condition.**

On February 24, 2011, Dynamic Materials Corporation, a Delaware corporation (the "Company"), issued a press release announcing its preliminary financial results for the fourth quarter and full fiscal year ended December 31, 2010. A copy of the Company's press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information provided in this Report is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and shall not be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended, unless specifically stated so therein.

Item 9.01	Financial Statements and Exhil	its.
(d)	Exhibits.	
	Exhibit Number 99.1	Description Press Release, February 24, 2011.
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# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

DYNAMIC MATERIALS CORPORATION

Dated: February 24, 2011

/s/ Richard A. Santa Bv:

> Richard A. Santa Senior Vice President and Chief Financial Officer

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Exhibit Number 99.1



CONTACT: Pfeiffer High Investor Relations, Inc. Geoff High 303-393-7044

# DYNAMIC MATERIALS REPORTS FOURTH QUARTER AND FULL-YEAR FINANCIAL RESULTS

# Selected Highlights

- · Fourth Quarter diluted EPS of \$0.10 on sales of \$44.8 million
- · Explosive Metalworking backlog advances 37% to \$56.5 million from \$41.2 million at end of Q3
- · Oilfield Products sales up 92% versus 2009 fourth quarter on organic growth and acquisitions
- · Long-term debt reduced by \$23.4 million, or 49%, during fiscal 2010

**BOULDER**, Colo. — February 24, 2011 — Dynamic Materials Corporation (DMC) (Nasdaq: BOOM), the world's leading provider of explosion-welded clad metal plates, today reported financial results for its fourth quarter and full fiscal year ended December 31, 2010.

Fourth quarter sales were \$44.8 million, up 5% versus sales of \$42.6 million in the fourth quarter last year, and a sequential improvement of 9% versus 2010 third quarter sales of \$41.3 million. Gross margin was 22% versus 23% in the comparable year-ago quarter and 26% in the third quarter.

Fourth quarter operating income was \$1.5 million versus \$2.4 million in the prior year's fourth quarter and \$2.9 million in the 2010 third quarter. The year-over-year decline was largely due to a 31% increase in selling and distribution expenses resulting from the Company's 2010 acquisitions of new oilfield product businesses. Net income was \$1.3 million, or \$0.10 per diluted share, up from \$1.0 million, or \$0.08 per diluted share, in last year's fourth quarter, and flat versus net income of \$1.3 million, or \$0.10 per diluted share, in the third quarter.

Fourth quarter adjusted EBITDA was \$5.4 million versus \$5.9 million in last year's fourth quarter and \$6.7 million in the third quarter. Adjusted EBITDA is a non-GAAP (generally accepted accounting principle) financial measure used by management to measure operating performance. See additional information about adjusted EBITDA at the end of this news release, as well as a reconciliation of adjusted EBITDA to GAAP measures.

#### **Explosive Metalworking**

DMC's Explosive Metalworking segment recorded fourth quarter sales of \$25.6 million, down 19% versus sales of \$31.7 million in the same quarter of 2009. Operating income was \$630,000 compared with \$3.5 million, while adjusted EBITDA was \$2.2 million versus \$5.0 million in the 2009 fourth quarter.

The segment's order backlog increased 37% to \$56.5 million compared with \$41.2 million at the end of the 2010 third quarter.

#### **Oilfield Products**

DMC's Oilfield Products segment reported fourth quarter sales of \$16.5 million, up 92% from \$8.6 million in the 2009 fourth quarter. Excluding \$3.3 million of incremental sales from acquired

operations, the segment reported a fourth quarter sales increase of \$4.6 million, or 53%. Operating income was \$1.3 million versus a loss from operations of \$728,000 in the prior year's fourth quarter. Adjusted EBITDA was \$2.5 million compared with \$318,000 in the 2009 fourth quarter.

### AMK Welding

DMC's AMK Welding segment reported fourth quarter sales of \$2.7 million, up 16% from \$2.3 million in the same quarter of 2009. Operating income increased to \$592,000 from \$448,000 in the comparable prior year quarter. The segment recorded adjusted EBITDA of \$713,000 versus \$562,000 in the comparable quarter last year.

#### **Management Commentary**

Yvon Čariou, president and CEO, said, "Our explosion welding business experienced a spike in order volume during the final quarter of 2010, and this helped elevate our Explosive Metalworking order backlog to its highest level since the third quarter of 2009. Several of these orders had been on our 'hot list' of prospective contracts for many months, so it was encouraging when customers ultimately began moving them into production."

Cariou said the orders came from a broad cross section of customers and end markets. "We booked two large contracts for clad plates that will be used in both upstream and downstream oil and gas processing equipment in the Middle East. We also received sizeable orders associated with alternative energy projects; one in solar and the other in coal gasification. Fourth quarter bookings also included an order from the chemical sector for an acetic acid project, several orders for metal processing operations, a contract for a special U.S. naval project and multiple orders from the industrial refrigeration sector.

"The combination of encouraging macro-economic news in our end markets, continued strong quoting activity and the spike in fourth quarter bookings has reinforced our belief that our Explosive Metalworking business has turned the corner."

Cariou added, "Our Oilfield Products business exceeded internal forecasts during 2010, and continues to benefit from very active oil and gas drilling activity, particularly in North America. The strategic acquisitions we made in the United States, Canada and Russia during the past 18 months have delivered significant sales and margin contributions to the organic growth of our legacy Oilfield Products businesses. The expected continuation of healthy shipping activity combined with a full year of contributions from the business we acquired in 2010 should lead to another year of solid growth during 2011.

"Our AMK Welding business weathered the market downturn very well, and delivered year-over-year sales and operating income improvements of 20% and 59%, respectively, during 2010. Going forward, we are focused on further diversifying AMK's service offerings and customer base to enhance our growth opportunities."

#### Guidance

Rick Santa, senior vice president and chief financial officer, said, "The backlog increase at our Explosive Metalworking segment, combined with the anticipated growth of our Oilfield Products and AMK Welding segments, is expected to result in a 2011 consolidated sales increase of 20% to 25% versus 2010. We expect gross margins to improve to a range of 24% to 26%."

Santa said first quarter revenue is expected to be relatively flat versus the 2010 fourth quarter, however, first quarter gross margin is expected to increase to a range of 23% to 24% from the 22% reported in the fourth quarter."

Based on changes to projected pre-tax income and the expected tax jurisdictions in which income is earned, DMC's blended effective tax rate for fiscal 2011 is projected to be in a range of 27% to 29%. That rate is expected to rise to a normalized level of between 30% and 32% in years thereafter.

#### **Full-Year Results**

Fiscal 2010 sales were \$154.7 million versus \$164.9 million in 2009. Gross margin was 24% versus 26% in 2009. Operating income was \$6.8 million versus \$16.2 million in the prior year. Full-year net income, which included a second quarter gain of \$2.1 million on step acquisitions of two Russian joint ventures, was \$5.3 million, or \$0.40 per diluted share, versus \$8.5 million, or \$0.66 per diluted share, in 2009. Full-year adjusted EBITDA was \$21.0 million compared with \$29.8 million in the prior year.

The Explosive Metalworking segment reported 2010 sales of \$98.6 million, down 27% from sales of \$134.1 million in 2009. Full-year operating income was \$5.0 million versus \$20.8 million in the prior year. Adjusted EBITDA was \$10.9 million versus \$26.8 million in 2009.

Full-year sales at DMC's Oilfield Products segment were \$45.3 million, an increase of 108% compared with sales of \$21.8 million in 2009. Excluding \$15.4 million in incremental contributions from acquired operations, the segment's full-year sales increased by \$8.1 million, or 37%. Operating income was \$2.7 million versus an operating loss of \$2.7 million in 2009. Full-year adjusted EBITDA was \$7.1 million compared with \$920,000 in the prior year.

AMK Welding recorded full-year sales of \$10.8 million, up 20% from \$9.0 million in 2009. Operating income was \$2.5 million versus \$1.6 million in the prior year. Adjusted EBITDA was \$3.0 million compared with \$2.0 million in 2009.

During fiscal 2010, DMC reduced its long-term debt by \$23.4 million, or 49%.

#### **Conference call information**

Management will hold a conference call to discuss these results today at 5:00 p.m. Eastern (3:00 p.m. Mountain). Investors are invited to listen to the call live via the Internet at www.dynamicmaterials.com, or by dialing into the teleconference at 866-394-8610 (706-758-0876 for international callers) and entering the passcode 43649649. Participants should access the website at least 15 minutes early to register and download any necessary audio software. A replay of the webcast will be available for 30 days and a telephonic replay will be available through February 28, 2011, by calling 800-642-1687 (706-645-9291 for international callers) and entering the passcode 43649649.

# Use of Non-GAAP Financial Measures

Non-GAAP results are presented only as a supplement to the financial statements based on U.S. generally accepted accounting principles (GAAP). The non-GAAP financial information is provided to enhance the reader's understanding of DMC's financial performance, but no non-GAAP measure should be considered in isolation or as a substitute for financial measures calculated in accordance with GAAP. Reconciliations of the most directly comparable GAAP measures to non-GAAP measures are provided within the schedules attached to this release.

EBITDA is defined as net income plus or minus net interest plus taxes, depreciation and amortization. Adjusted EBITDA excludes from EBITDA stock-based compensation and, when appropriate, other items that management does not utilize in assessing DMC's operating performance (as further described in the attached financial schedules). None of these non-GAAP financial measures are recognized terms under GAAP and do not purport to be an alternative to net income as an indicator of operating performance or any other GAAP measure.

Management uses these non-GAAP measures in its operational and financial decision-making, believing that it is useful to eliminate certain items in order to focus on what it deems to be a more reliable indicator of ongoing operating performance and the company's ability to generate cash flow from operations. As a result, internal management reports used during monthly operating reviews feature the adjusted EBITDA. Management also believes that investors may find non-GAAP financial measures useful for the same reasons, although investors are cautioned that non-GAAP financial measures are not a substitute for GAAP disclosures. EBITDA and adjusted EBITDA are also used by research analysts, investment bankers and lenders to assess operating performance. For example, a measure similar to EBITDA is required by the lenders under DMC's credit facility.

Because not all companies use identical calculations, DMC's presentation of non-GAAP financial measures may not be comparable to other similarly titled measures of other companies. However, these measures can still be useful in evaluating the company's performance against its peer companies because management believes the measures provide users with valuable insight into key components of GAAP financial disclosures. For example, a company with greater GAAP net income may not be as appealing to investors if its net income is more heavily comprised of gains on asset sales. Likewise, eliminating the effects of interest income and expense moderates the impact of a company's capital structure on its performance.

All of the items included in the reconciliation from net income to EBITDA and adjusted EBITDA are either (i) non-cash items (e.g., depreciation, amortization of purchased intangibles and stock-based compensation) or (ii) items that management does not consider to be useful in assessing DMC's operating performance (e.g., income taxes and gain on sale of assets). In the case of the non-cash items, management believes that investors can better assess the company's operating performance if the measures are presented without such items because, unlike cash expenses, these adjustments do not affect DMC's ability to generate free cash flow or invest in its business. For example, by adjusting for depreciation and amortization in computing EBITDA, users can compare operating performance without regard to different accounting determinations such as useful life. In the case of the other items, management believes that investors can better assess operating performance if the measures are presented without these items because their financial impact does not reflect ongoing operating performance.

# About Dynamic Materials Corporation

Based in Boulder, Colorado, Dynamic Materials Corporation is a leading international metalworking company. Its products, which are typically used in industrial capital projects, include explosion-welded clad metal plates and other metal fabrications for use in a variety of industries, including oil and gas, petrochemicals, alternative energy, hydrometallurgy, aluminum production, shipbuilding, power generation, industrial refrigeration and similar industries. The Company operates three business segments: Explosive Metalworking, which uses proprietary explosive processes to fuse different metals and alloys; Oilfield Products, which manufactures, markets and sells specialized explosive components and systems used to perforate oil and gas wells; and AMK Welding, which utilizes various technologies to weld components for use in power-generation turbines, as well as commercial and military jet engines. For more information, visit the Company's websites at http://www.dynamicmaterials.com and http://www.dynamicmaterials.com.

#### Safe Harbor Language

Except for the historical information contained herein, this news release contains forward-looking statements, including our guidance for first quarter and full-year 2011 sales, margins and tax rates, growth and diversification prospects, as well as quoting and booking expectations, all of which involve risks and uncertainties. These risks and uncertainties include, but are not limited to, the following: our ability to realize sales from our backlog; our ability to obtain new contracts at attractive prices; the size and timing of customer orders and shipments; fluctuations in customer demand; fluctuations in foreign currencies, changes to customer orders; the cyclicality of our business; competitive factors; the timely completion of contracts; the timing and size of expenditures; the timely receipt of government approvals and permits; the timing and price of metal and other raw material; the adequacy of local labor supplies at our facilities; current or future limits on manufacturing capacity at our various operations; the availability and cost of funds; and general economic conditions, both domestic and foreign, impacting our business and the business of the end-market users we serve; as well

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## DYNAMIC MATERIALS CORPORATION & SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Dollars in Thousands, Except Share Data) (unaudited)

	Three months ended December 31,					Twelve mo Decem	ber 31,		
		2010		2009		2010		2009	
NET SALES	\$	44,826	\$	42,630	\$	154,739	\$	164,898	
COST OF PRODUCTS SOLD		34,971		32,747		117,789		121,779	
Gross profit		9,855		9,883		36,950		43,119	
COSTS AND EXPENSES:									
General and administrative expenses		3,706		3,661		13,696		12,980	
Selling and distribution expenses		3,217		2,461		11,135		8,837	
Amortization of purchased intangible assets		1,417		1,355		5,330		5,064	
Total costs and expenses		8,340		7,477		30,161		26,881	
INCOME FROM OPERATIONS		1,515		2,406		6,789		16,238	
OTHER INCOME (EXPENSE):									
Gain on step acquisition of joint ventures						2,117		_	
Other income (expense), net		611		285		209		(275)	
Interest income (expense), net		(569)		(882)		(2,972)		(3,257)	
Equity in earnings of joint ventures		_		51		255		221	
INCOME BEFORE INCOME TAXES		1,557		1,860		6,398		12,927	
INCOME TAX PROVISION		242		838		1,133		4,378	
NET INCOME	\$	1,315	\$	1,022	\$	5,265	\$	8,549	
INCOME PER SHARE:					-				
Basic	\$	0.10	\$	0.08	\$	0.40	\$	0.67	
Diluted	\$	0.10	\$	0.08	\$	0.40	\$	0.66	
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING:	-		<u> </u>		<u> </u>		-		
Basic		12,970,214		12,662,512		12,869,666		12,640,069	
Diluted		12,980,471		12,676,231		12,881,754		12,662,440	
DIVIDENDS DECLARED PER COMMON SHARE	\$	0.04	\$	0.04	\$	0.16	\$	0.12	

### DYNAMIC MATERIALS CORPORATION & SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009 (Dollars in Thousands) (unaudited)

	2010	2009		
ASSETS				
Cash and cash equivalents	\$ 4,572	\$	22,411	
Accounts receivable, net	27,567		25,807	
Inventories	35,880		32,501	
Other current assets	4,716		7,255	
Total current assets	72,735		87,974	
Property, plant and equipment, net	39,806		42,052	
Goodwill, net	39,173		43,164	
Purchased intangible assets, net	48,490		49,079	
Other long-term assets	1,189		2,907	
Total assets	<u>\$ 201,393</u>	\$	225,176	
LIABILITIES AND STOCKHOLDERS' EQUITY				
Accounts payable	\$ 16,109	\$	9,183	
Customer advances	1,531		6,528	
Dividend payable	529		515	
Accrued income taxes	477		1,485	
Other current liabilities	7,529		9,162	
Lines of credit	2,621		1,777	
	9,596		13,485	
Current portion of long-term debt				
Total current liabilities	38,392		42,135	
Long-term debt	14,579		34,120	
Deferred tax liabilities	12,083		15,217	
Other long-term liabilities	1,415		1,593	

Stockholders' equity		134,924	 132,111
Total liabilities and stockholders' equity	<u>\$</u>	201,393	\$ 225,176

# DYNAMIC MATERIALS CORPORATION & SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2010 AND 2009 (Dollars in Thousands)

(unaudited)

	2010	2009
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 5,265	\$ 8,549
Adjustments to reconcile net income to net cash provided by operating activities -		
Depreciation (including capital lease amortization)	5,383	5,042
Amortization of purchased intangible assets	5,330	5,064
Amortization of capitalized debt issuance costs	587	297
Stock-based compensation	3,501	3,425
Deferred income tax benefit	(1,708)	(2,784)
Equity in earnings of joint ventures	(255)	(221)
Gain on step acquisition of joint ventures	(2,117)	_
Loss on sale of property, plant and equipment	34	—
Change in working capital, net	673	10,168
Net cash provided by operating activities	16,693	29,540
CASH FLOWS FROM INVESTING ACTIVITIES:		,,,,,,,,
Acquisition of Austin Explosives Company	(3,620)	_
Step acquisition of joint ventures, net of cash acquired	(2,065)	_
Acquisition of LRI, net of cash acquired	_	(284)
Acquisition of property, plant and equipment	(3,527)	(3,917)
Change in other non-current assets	(53)	59
Net cash used in investing activities	(9,265)	(4,142)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Payment on syndicated term loans	(22,124)	(13,614)
Borrowings (repayments) on lines of credit, net	780	(952)
Payments on long-term debt	(797)	(2,107)
Payments on capital lease obligations	(304)	(203)
Payment of dividends	(2,089)	(1,028)
Payment of deferred debt issuance costs	_	(341)
Net proceeds from issuance of common stock	188	425
Tax impact of stock-based compensation	(601)	90
Net cash used in financing activities	(24,947)	(17,730)
EFFECTS OF EXCHANGE RATES ON CASH	(320)	383
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(17,839)	8,051
CASH AND CASH EQUIVALENTS, beginning of the period	22,411	14,360
CASH AND CASH EQUIVALENTS, end of the period	\$ 4,572	\$ 22,411
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## DYNAMIC MATERIALS CORPORATION & SUBSIDIARIES RECONCILIATIONS OF NON-GAAP FINANCIAL MEASUREMENTS TO MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS (Dollars in thousands)

		Three mor Decem			Twelve months ended December 31,					
	2010 2009			2009		2010		2009		
		(unau	dited)			(unaud	lited)			
Explosive Metalworking Group	\$	25,649	\$	31,693	\$	98,570	\$	134,096		
Oilfield Products		16,464		8,593		45,332		21,764		
AMK Welding		2,713		2,344		10,837		9,038		
Net sales	\$	44,826	\$	42,630	\$	154,739	\$	164,898		
Explosive Metalworking Group	\$	630	\$	3,453	\$	5,039	\$	20,835		
Oilfield Products		1,257		(728)		2,747		(2,742)		
AMK Welding		592		448		2,504		1,570		
Unallocated expenses	_	(964)		(767)		(3,501)		(3,425)		
Income from operations	\$	1,515	\$	2,406	\$	6,789	\$	16,238		

		For the three months ended December 31, 2010										
	Metal	olosive working roup	Oilfield Products			AMK Welding		Unallocated Expenses		Total		
					(	(unaudited)						
Income from operations	\$	630	\$	1,257	\$	592	\$	(964)	\$	1,515		
Adjustments:												
Stock-based compensation						_		964		964		
Depreciation		985		369		121				1,475		
Amortization of purchased intangibles		565		852						1,417		

Adjusted EBITDA	\$ 2,180	\$ 2,478	\$	713	\$		\$ 5,371
		For the thre	e mor	ths ended December	· 31, 2	009	
	Explosive Ietalworking Group	Oilfield Products		AMK Welding		Unallocated Expenses	Total
				(unaudited)			
Income (loss) from operations	\$ 3,453	\$ (728)	\$	448	\$	(767)	\$ 2,406
Adjustments:							
Stock-based compensation	_	_		_		767	767
Depreciation	900	328		114		_	1,342
Amortization of purchased intangibles	637	718		_		_	1,355
Adjusted EBITDA	\$ 4,990	\$ 318	\$	562	\$		\$ 5,870

# DYNAMIC MATERIALS CORPORATION & SUBSIDIARIES RECONCILIATIONS OF NON-GAAP FINANCIAL MEASUREMENTS TO MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS (Dollars in thousands)

				For the twel	ve mont	hs ended Decemb	er 31,	2010		
	Me	Explosive Metalworking Group		Oilfield Products	AMK Welding		Unallocated Expenses			Total
					(u	naudited)				
Income from operations	\$	5,039	\$	2,747	\$	2,504	\$	(3,501)	\$	6,789
Adjustments:										
Stock-based compensation		_		_		_		3,501		3,501
Depreciation		3,620		1,292		471		_		5,383
Amortization of purchased intangibles		2,271		3,059		_		_		5,330
Adjusted EBITDA	\$	10,930	\$	7,098	\$	2,975	\$	_	\$	21,003
				For the twel	ve mont	hs ended Decemb	er 31,	2009		

	Me	Explosive Metalworking Group		Oilfield Products		AMK Welding		Unallocated Expenses		Total
		(unaudited)								
Income (loss) from operations	\$	20,835	\$	(2,742)	\$	1,570	\$	(3,425)	\$	16,238
Adjustments:										
Stock-based compensation								3,425		3,425
Depreciation		3,581		1,005		456				5,042
Amortization of purchased intangibles		2,407		2,657						5,064
Adjusted EBITDA	\$	26,823	\$	920	\$	2,026	\$	_	\$	29,769

		Three months ende December 31,	Twelve months ended December 31,			
	2	2010	2009	2010	2009	
		(unaudited)		(unaud	ited)	
Net income	\$	1,315 \$	1,022	\$ 5,265	\$ 8,549	
Interest expense		573	952	3,046	3,473	
Interest income		(4)	(70)	(74)	(216	
Provision for income taxes		242	838	1,133	4,378	
Depreciation		1,475	1,342	5,383	5,042	
Amortization of purchased intangible assets		1,417	1,355	5,330	5,064	
EBITDA		5,018	5,439	20,083	26,290	
Stock-based compensation		964	767	3,501	3,425	
Other (income) expense, net		(611)	(285)	(2,326)	275	
Equity in earnings of joint ventures		_	(51)	(255)	(221	
Adjusted EBITDA	\$	5,371 \$	5,870 5	\$ 21,003	\$ 29,769	