# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of Earliest Event Reported): October 30, 2013

# **Dynamic Materials Corporation**

(Exact Name of Registrant as Specified in its Charter)

0-8328

Delaware (State or Other Jurisdiction of Incorporation)

(Commission File Number)

84-0608431 (I.R.S. Employer Identification No.)

5405 Spine Road

Boulder, Colorado 80301 (Address of Principal Executive Offices, Including Zip Code)

(303) 665-5700

(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On October 30, 2013, Dynamic Materials Corporation, a Delaware corporation (the "Company"), issued a press release announcing its preliminary financial results for the quarter and nine months ended September 30, 2013. A copy of the Company's press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information provided in this Report is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and shall not be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended, unless specifically stated so therein.

## Item 9.01 Financial Statements and Exhibits.

(d)	Exhibits.	
	Exhibit Number	Description
	99.1	Press Release, October 30, 2013.
		2

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### DYNAMIC MATERIALS CORPORATION

Dated: October 30, 2013

By: /s/ Richard A. Santa Richard A. Santa Senior Vice President and Chief Financial Officer 99.1

Press Release, October 30, 2013.

Description

CONTACT: Pfeiffer High Investor Relations, Inc. Geoff High 303-393-7044

## DYNAMIC MATERIALS REPORTS THIRD QUARTER FINANCIAL RESULTS

**BOULDER**, Colo. — October 30, 2013 — Dynamic Materials Corporation (DMC) (Nasdaq: BOOM), today reported financial results for its third quarter ended September 30, 2013.

Third quarter sales were \$54.3 million, up 8% from \$50.1 million in the same quarter last year, and down 6% from sales of \$57.9 million in the second quarter. Third quarter gross margin was 31%, flat versus the third quarter a year ago and up from 30% in this year's second quarter.

Operating income increased 6% to \$5.5 million from \$5.2 million in last year's third quarter, and was down 9% from \$6.0 million in the second quarter. Net income in the third quarter was \$3.6 million, or \$0.26 per diluted share, a 5% decline from net income of \$3.8 million, or \$0.28 per diluted share, in the year-ago third quarter, but up from net income of \$3.4 million, or \$0.25 per diluted share, in this year's second quarter.

During the third quarter, DMC completed a comprehensive review of inventories at its oilfield products business as part of an effort to reduce inventory levels. As a result of the review, the Company recorded a one-time expense of \$1.2 million to reflect an increase in reserves for excess, slow moving and obsolete inventory. The impact of this change in estimated reserve requirements reduced earnings by \$0.06 per diluted share for both the three and nine-month periods ended September 30, 2013.

Third quarter Adjusted EBITDA was \$9.2 million, up 3% from \$9.0 million in the third quarter last year, and down 5% from \$9.7 million in the second quarter. Adjusted EBITDA is a non-GAAP (generally accepted accounting principles) financial measure used by management to measure operating performance. See additional information about adjusted EBITDA at the end of this news release, as well as a reconciliation of adjusted EBITDA to GAAP measures.

NobelClad

NobelClad, the Company's explosive metalworking business, reported sales of \$30.4 million, up 2% from \$29.8 million in the third quarter last year. Operating income was \$5.6 million, an increase of 2% versus \$5.5 million in the same quarter a year ago. Adjusted EBITDA was \$7.1 million, up 4% from \$6.8 million in the comparable year-ago quarter. The segment closed the quarter with an order backlog of \$42.9 million versus \$44.2 million at the end of the second quarter.

#### **DynaEnergetics**

Sales at DynaEnergetics, DMC's oilfield products business, were \$21.9 million, up 22% from \$18.0 million in last year's third quarter. The increase is attributable to geographic expansion initiatives and favorable changes in product and customer mix. Operating income was \$1.7 million, up 51% versus \$1.1 million in the third quarter last year, while adjusted EBITDA was \$3.1 million, up 22% versus \$2.6 million in the 2012 third quarter.

## AMK Technical Services

AMK Technical Services, previously known as AMK Welding, reported third quarter sales of \$1.9 million, down 17% from \$2.3 million in last year's third quarter. AMK's sales continue to reflect the wind down of a major, long-term ground power project, which accounted for a significant portion of the business's historical ground power revenues. Operating income was \$186,000 versus \$386,000 in the 2012 third quarter. Adjusted EBITDA was \$338,000 compared with \$524,000 in last year's third quarter.

### Nine-Month Results

Sales for the nine-month period increased 6% to \$158.4 million from \$149.0 million during the same period a year ago. Gross margin was flat at 29%. Operating income for the nine-month period, which includes the negative impact of the above referenced \$1.2 million increase in inventory reserves, as well as \$3.0 million in non-recurring expenses associated with management retirements, decreased to \$10.4 million from \$12.9 million in the same period last year.

Net income, which reflects a \$908,000 first quarter tax benefit, was \$7.2 million, or \$0.52 per diluted share, down 18% from \$8.8 million, or \$0.65 per diluted share, in the same period a year ago. Adjusted EBITDA declined 9% to \$22.2 million from \$24.5 million during the 2012 nine-month period.

Cash flow from operations through nine months increased 146% to \$30.7 million from \$12.5 million during the first nine months of 2012. The increase was largely driven by a \$19.0 million positive change in net working capital, which offset a \$1.5 million decrease in net income.

NobelClad reported nine-month sales of \$89.0 million, up 5% from \$84.7 million in the comparable prior-year period. Operating income was \$13.3 million versus \$13.1 million in the year-ago nine-month period, and adjusted EBITDA was \$17.7 million versus \$17.3 million at the nine-month mark last year.

Nine-month sales at DynaEnergetics increased 10% to \$63.7 million from \$57.9 million in the 2012 nine-month period. The segment reported nine-month operating income of \$5.6 million, up 15% from \$4.9 million in the comparable prior-year period. Adjusted EBITDA improved 8% to \$9.8 million from \$9.1 million in the year-ago period.

AMK Technical Services recorded nine-month sales of \$5.7 million, down 12% from \$6.4 million through the first nine months of 2012. Operating income was \$296,000 versus \$463,000 in the prior year's nine-month period, while adjusted EBITDA was \$749,000 versus \$850,000.

#### **Management Commentary**

Kevin Longe, president and CEO, said that each of DMC's businesses achieved important operational objectives during the third quarter. DynaEnergetics launched commercial production at its new shaped charge facility in Blum, Texas during September, and hit key construction objectives on a third shaped charge plant being built in Tyumen, Siberia. DynaEnergetics also has reported growing market acceptance of its new DYNAselect System, an advanced explosive initiation technology that enhances the safety and decreases the complexity of the well perforating process.

"At NobelClad, the prospective orders we referenced last quarter from the chemical industry have now been booked into backlog," said Longe. "In addition, our sales team

has reported several additional large order opportunities have emerged from the international chemical and upstream oil and gas industries."

Longe added, "Quoting activity has remained relatively strong, but the pace at which orders are being released by customers remains sluggish. We are optimistic that as the global economy continues to strengthen, we will begin to see an increase in our book-to-bill ratio. NobelClad continues to strengthen operational efficiencies, particularly at its flagship explosion welding facility in Mt. Braddock, Pennsylvania. These improvements have allowed us to concurrently address multiple large orders with very tight delivery deadlines, while also managing our base-load production."

Longe said that AMK Technical Services continues to pursue new revenue opportunities with current and prospective customers. The business recently invested in a new Mazak machining center, which expands the services AMK can provide to its customers.

"As we commence the final months of fiscal 2013, we are making additional progress on the strategic objectives we established at the beginning of the year," Longe said. "We continue to enhance operations at the business and corporate levels and are further strengthening our leadership and support teams. We also are expanding our presence in Asia and South America and rolling out a global re-branding campaign. As a result of these efforts, we have a much stronger platform from which to pursue our growth plans, and are optimistic about our prospects for success in 2014 and beyond."

#### Guidance

Rick Santa, senior vice president and chief financial officer, said, "In light of our year-to-date sales levels and the slight decline in NobelClad's order backlog, we are adjusting our full year 2013 sales forecast to an anticipated growth rate of 4% to 5% versus 2012 sales. Our prior forecast called for an increase of 6% to 8%. However, given the year-to-date and anticipated fourth quarter product and customer mix at NobelClad and DynaEnergetics, we are elevating our full-year 2013 gross margin forecast to 29% to 30% versus the prior range of 27% to 29%."

DMC's blended effective tax rate for the full year 2013 is expected to be in a range of 26% to 27% (versus a previously forecasted range of 24% to 26%) based on projected pre-tax income, the previously reported \$908,000 in certain tax benefits recognized in the first quarter, and the previously reported \$430,000 non-recurring charge recorded in the second quarter related to a German tax settlement. Excluding the impact

of the above items, the blended effective tax rate for 2013 is projected to be in a range of 29% to 30%.

For the fourth quarter, management anticipates sales will be in a range of 2% below to 2% above sales of \$52.5 million reported in the fourth of 2012. Gross margin is expected to be in a range of 29% to 30%.

### **Conference call information**

Management will hold a conference call to discuss these results today at 5:00 p.m. Eastern (3:00 p.m. Mountain). Investors are invited to listen to the call live via the Internet at www.dynamicmaterials.com, or by dialing into the teleconference at 877-407-0778 (201-689-8565 for international callers). No passcode is necessary. Webcast participants should access the website at least 15 minutes early to register and download any necessary audio software. A replay of the webcast will be available for 90 days and a telephonic replay will be available through November 6, 2013, by calling 877-660-6853 (201-612-7415 for international callers) and entering the Conference ID # 100714.

## **Use of Non-GAAP Financial Measures**

Non-GAAP results are presented only as a supplement to the financial statements based on U.S. generally accepted accounting principles (GAAP). The non-GAAP financial information is provided to enhance the reader's understanding of DMC's financial performance, but no non-GAAP measure should be considered in isolation or as a substitute for financial measures calculated in accordance with GAAP. Reconciliations of the most directly comparable GAAP measures to non-GAAP measures are provided within the schedules attached to this release.

EBITDA is defined as net income plus or minus net interest plus taxes, depreciation and amortization. Adjusted EBITDA excludes from EBITDA stock-based compensation and, when appropriate, other items that management does not utilize in assessing DMC's operating performance (as further described in the attached financial schedules). None of these non-GAAP financial measures are recognized terms under GAAP and do not purport to be an alternative to net income as an indicator of operating performance or any other GAAP measure.

Management uses these non-GAAP measures in its operational and financial decision-making, believing that it is useful to eliminate certain items in order to focus on what it deems to be a more reliable indicator of ongoing operating performance. As a result, internal management reports used during monthly operating reviews feature the adjusted EBITDA. In addition, during 2013 DMC management incentive awards will be based, in part, on the amount of EBITDA achieved during the year. Management also believes that investors may find non-GAAP financial measures useful for the same reasons, although investors are cautioned that non-GAAP financial measures are not a substitute for GAAP disclosures. EBITDA and adjusted EBITDA are also used by research analysts, investment bankers and lenders to assess operating performance. For example, a measure similar to EBITDA is required by the lenders under DMC's credit facility.

Because not all companies use identical calculations, DMC's presentation of non-GAAP financial measures may not be comparable to other similarly titled measures of other companies. However, these measures

can still be useful in evaluating the company's performance against its peer companies because management believes the measures provide users with valuable insight into key components of GAAP financial disclosures. For example, a company with greater GAAP net income may not be as appealing to investors if its net income is more heavily comprised of gains on asset sales. Likewise, eliminating the effects of interest income and expense moderates the impact of a company's capital structure on its performance.

All of the items included in the reconciliation from net income to EBITDA and adjusted EBITDA are either (i) non-cash items (e.g., depreciation, amortization of purchased intangibles and stock-based compensation) or (ii) items that management does not consider to be useful in assessing DMC's operating performance (e.g., income taxes and gain on sale of assets). In the case of the non-cash items, management believes that investors can better assess the company's operating performance if the measures are presented without such items because, unlike cash expenses, these adjustments do not affect DMC's ability to generate free cash flow or invest in its business. For example, by adjusting for depreciation and amortization in computing EBITDA, users can compare operating performance without regard to different accounting determinations such as useful life. In the case of the other items, management believes that investors can better assess operating performance if the measures are presented without these items because their financial impact does not reflect ongoing operating performance.

## About DMC

Based in Boulder, Colorado, DMC serves a global network of customers in the energy, infrastructure and industrials markets through two core business segments — NobelClad and DynaEnergetics — as well as a specialized industrial service provider, AMK Welding. The NobelClad segment is the world's largest manufacturer of

explosion-welded clad metal plates, which are used to fabricate capital equipment utilized within various process industries and other industrial sectors. DynaEnergetics is an international manufacturer and marketer of advanced explosive components and systems used to perforate oil and gas wells. AMK Welding utilizes various specialized technologies to weld components for use in power-generation turbines, and commercial and military jet engines. For more information, visit the Company's website at: http://www.dynamicmaterials.com

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## Safe Harbor Language

Except for the historical information contained herein, this news release contains forward-looking statements, including our guidance for fourth quarter and full-year 2013 sales, margins, tax rates and tax benefits, expectations regarding our global growth and operational initiatives, NobelClad sales opportunities in the international chemical and upstream oil and gas markets, expanded geographic presence, success of new products, and the other prospects we are pursuing at each of our three business segments. These risks and uncertainties include, but are not limited to, the following: our ability to realize sales from our backlog; our ability to obtain new contracts at attractive prices; the size and timing of customer orders and shipments; fluctuations in customer demand; our ability to successfully execute upon international growth opportunities; fluctuations in foreign currencies, changes to customer orders; the cyclicality of our business; competitive factors; the timely completion of contracts; the timing and size of

expenditures; the timing and price of metal and other raw material; the adequacy of local labor supplies at our facilities; current or future limits on manufacturing capacity at our various operations; the availability and cost of funds; and general economic conditions, both domestic and foreign, impacting our business and the business of the end-market users we serve; as well as the other risks detailed from time to time in the Company's SEC reports, including the annual report on Form 10-K for the year ended December 31, 2012.

### DYNAMIC MATERIALS CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2013 AND 2012 (Amounts in Thousands, Except Share and Per Share Data) (unaudited)

		Three mor Septem				Nine mon Septem	
		2013		2012		2013	 2012
NET SALES	\$	54,268	\$	50,149	\$	158,396	\$ 149,048
COST OF PRODUCTS SOLD		37,695		34,800		112,042	 105,383
Gross profit	. <u></u>	16,573		15,349		46,354	 43,665
COSTS AND EXPENSES:							
General and administrative expenses		5,833		4,668		19,129	13,815
Selling and distribution expenses		3,699		4,011		12,074	12,330
Amortization of purchased intangible assets		1,581		1,520		4,734	 4,584
Total costs and expenses		11,113	_	10,199		35,937	 30,729
INCOME FROM OPERATIONS		5,460		5,150		10,417	12,936
OTHER INCOME (EXPENSE):							
Other income (expense), net		(247)		180		(371)	390
Interest expense		(129)		(216)		(484)	(622)
Interest income		1		16		5	 25
INCOME BEFORE INCOME TAXES AND NON-CONTROLLING INTEREST		5,085		5,130		9,567	12,729
INCOME TAX PROVISION		1,474		1,373		2,259	 3,882
NET INCOME		3,611		3,757		7,308	8,847
Less: Net income attributable to non-controlling interest	. <u></u>	49		3		92	 13
NET INCOME ATTRIBUTABLE TO DYNAMIC MATERIALS CORPORATION	\$	3,562	\$	3,754	\$	7,216	\$ 8,834
INCOME PER SHARE:							
Basic	\$	0.26	\$	0.28	\$	0.52	\$ 0.65
Diluted	\$	0.26	\$	0.28	\$	0.52	\$ 0.65
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING:							
Basic		13,540,394		13,212,246		13,528,880	13,204,086
Diluted	_	13,544,665	_	13,216,229	_	13,532,973	 13,208,259
DIVIDENDS DECLARED PER COMMON SHARE	\$	0.04	\$	0.04	\$	0.12	\$ 0.12

	September 30, 2013 (unaudited)	D	ecember 31, 2012
ASSETS			
Cash and cash equivalents	\$ 9,578	\$	8,200
Accounts receivable, net	\$ 5,578 32,018	φ	36,981
Inventory, net	41,708		48,320
Other current assets	6,546		7,165
Total current assets	89,850		100,666
Property, plant and equipment, net	63,500		53,976
Goodwill, net	37,553		37,431
Purchased intangible assets, net	37,646		41,958
Other long-term assets	1,005		1,400
Total assets	<u>\$ 229,554</u>	\$	235,431
LIABILITIES AND STOCKHOLDERS' EQUITY			
Accounts payable	\$ 9,135	\$	11,281
Customer advances	1,392		1,363
Dividend payable	550		540
Accrued income taxes	1,325		406
Other current liabilities	10,175		9,742
Lines of credit			981
Current portion of long-term debt	65		65
Total current liabilities	22,642		24,378
Lines of credit	25,550		37,779
Long-term debt	5		55
Deferred tax liabilities	8,429		9,211
Other long-term liabilities	1,755		1,452
Stockholders' equity	171,173		162,556
Total liabilities and stockholders' equity	<u>\$ 229,554</u>	\$	235,431

## DYNAMIC MATERIALS CORPORATION & SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013 AND 2012 (Amounts in Thousands) (unaudited)

	2013	2012
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 7,308	\$ 8,847
Adjustments to reconcile net income to net cash provided by operating activities -		
Depreciation (including capital lease amortization)	4,441	4,121
Amortization of purchased intangible assets	4,734	4,584
Amortization of deferred debt issuance costs	76	96
Stock-based compensation	2,685	2,838
Deferred income tax benefit	(260)	(763)
Gain (loss) on disposal of property, plant and equipment	5	(32)
Change in working capital, net	11,745	(7,214)
Net cash provided by operating activities	30,734	12,477
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisition of property, plant and equipment	(14,030)	(10,526)
Acquisition of TRX Industries		(10,294)
Change in other non-current assets	209	152
Net cash used in investing activities	(13,821)	(20,668)
c c		/
CASH FLOWS FROM FINANCING ACTIVITIES:		
Borrowings (repayments) on bank lines of credit, net	(13,252)	17,087
Payments on long-term debt	(47)	(1,157)
Payments on capital lease obligations	(39)	(53)
Payment of dividends	(1,637)	(1,614)
Net proceeds from issuance of common stock	163	98
Tax impact of stock-based compensation	(895)	(5)
	,	
Net cash provided by (used in) financing activities	(15,707)	14,356
	(10,707)	,500
EFFECTS OF EXCHANGE RATES ON CASH	172	(60)
	1/2	(00)
NET INCREASE IN CASH AND CASH EQUIVALENTS	1.378	6,105
HET INCREASE IN CASILARD CASILEQUIVALENTS	1,576	0,105

CASH AND CASH EQUIVALENTS, beginning of the period		8,200	 5,276
CASH AND CASH EQUIVALENTS, end of the period	<u>\$</u>	9,578	\$ 11,381

## DYNAMIC MATERIALS CORPORATION & SUBSIDIARIES RECONCILIATIONS OF NON-GAAP FINANCIAL MEASUREMENTS TO MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS (Amounts in thousands)

(unaudited)

		Three more Septem	i	Nine months ended September 30,							
		2013	2012		2013		2012				
Explosive Metalworking	\$	30,407	\$ 29,771	\$	88,977	\$	84,680				
Oilfield Products		21,924	18,044		63,743		57,941				
AMK Welding		1,937	 2,334		5,676		6,427				
Net sales	\$	54,268	\$ 50,149	\$	158,396	\$	149,048				
Explosive Metalworking	\$	5,562	\$ 5,451	\$	13,251	\$	13,138				
Oilfield Products		1,718	1,139		5,597		4,886				
AMK Welding		186	386		296		463				
Unallocated expenses		(2,006)	 (1,826)		(8,727)		(5,551)				
Income from operations	<u>\$</u>	5,460	\$ 5,150	\$	10,417	\$	12,936				

				For the three	mont	For the three months ended September 30, 2013											
	Explosive Metalworking		Oilfield Products		AMK Welding		Unallocated Expenses			Total							
Income from operations	\$	5,562	\$	1,718	\$	186	\$	(2,006)	\$	5,460							
Adjustments:																	
Net income attributable to non-controlling interest				(49)		—				(49)							
Stock-based compensation								628		628							
Depreciation		1,009		406		152				1,567							
Amortization of purchased intangibles		529		1,052		—				1,581							
				<u>.</u>													
Adjusted EBITDA	\$	7,100	\$	3,127	\$	338	\$	(1,378)	\$	9,187							

			For the three	montl	ns ended Septembe	er 30, 2	2012	
		aplosive Norking	Oilfield Products		AMK Welding		Unallocated Expenses	Total
Income from operations	\$	5,451	\$ 1,139	\$	386	\$	(1,826)	\$ 5,150
Adjustments:								
Net income attributable to non-controlling interest			(3)					(3)
Stock-based compensation			_				903	903
Depreciation		857	397		138			1,392
Amortization of purchased intangibles		500	1,020					1,520
	-							
Adjusted EBITDA	\$	6,808	\$ 2,553	\$	524	\$	(923)	\$ 8,962

## DYNAMIC MATERIALS CORPORATION & SUBSIDIARIES RECONCILIATIONS OF NON-GAAP FINANCIAL MEASUREMENTS TO MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS (Amounts in thousands) (unaudited)

	For the nine months ended September 30, 2013									
		xplosive alworking		Oilfield Products	W	AMK /elding	١	Unallocated Expenses		Total
					(un	audited)				
Income from operations	\$	13,251	\$	5,597	\$	296	\$	(8,727)	\$	10,417
Adjustments:										
Net income attributable to non-controlling interest				(92)		—				(92)
Stock-based compensation		_		_		_		2,685		2,685
Depreciation		2,883		1,105		453		_		4,441
Amortization of purchased intangibles		1,578		3,156		—		_		4,734
Adjusted EBITDA	\$	17,712	\$	9,766	\$	749	\$	(6,042)	\$	22,185

	For the nine months ended September 30, 2012								
Explosive	Oilfield	AMK	Unallocated						
Metalworking	Products	Welding	Expenses	Total					
		(unaudited)							

Income from operations	\$ 13,138	\$ 4,886	\$ 463	\$ (5,551)	\$ 12,936
Adjustments:					
Net income attributable to non-controlling interest		(13)	_	_	(13)
Stock-based compensation			_	2,838	2,838
Depreciation	2,601	1,133	387		4,121
Amortization of purchased intangibles	1,536	3,048	_	_	4,584
Adjusted EBITDA	\$ 17,275	\$ 9,054	\$ 850	\$ (2,713)	\$ 24,466

	 Three months ended September 30,					Nine months ended September 30,						
	 2013		2012		2013		2012					
Net income attributable to DMC	\$ 3,562	\$	3,754	\$	7,216	\$	8,834					
Interest expense	129		216		484		622					
Interest income	(1)		(16)		(5)		(25)					
Provision for income taxes	1,474		1,373		2,259		3,882					
Depreciation	1,567		1,392		4,441		4,121					
Amortization of purchased intangible assets	 1,581		1,520		4,734		4,584					
EBITDA	8,312		8,239		19,129		22,018					
Stock-based compensation	628		903		2,685		2,838					
Other (income) expense, net	 247		(180)		371		(390)					
Adjusted EBITDA	\$ 9,187	\$	8,962	\$	22,185	\$	24,466					